

Computer Age

APRIL 1980

ISSUE 5

\$2p

'This periodical can be highly recommended on the evidence of its first two issues. It contains for the businessman, professional firm, teacher and individual a reliable guide almost equivalent to a computer Which on the ins-and-outs of buying and using computers.'

The Times Monday February 18



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Abstract

The Parliament of The British Isles. Members will agree following consultation with the House of Commons and the House of Lords.

Without a strong support in the world's poorest, the strategy will progress but will be slow and not enough to stop poverty in the next millennium. Investment in child education, in doing so, will also provide a positive long-term impact.

THE NEW YORK TIMES, in its editorial on the subject, said that the "idea of a new newspaper is a very old one, and it is not surprising that it has been tried many times in many forms, but it has never been successful before."

These findings have practical implications and have implications for the future development of the more sophisticated monitoring systems. The big lesson that you as a regulator or owner has to learn is that you have to monitor the system continuously, not just the monitoring, but also the data itself.

Table 1

It is noted that numerous persons have been named and that the Commission has a limited list of persons to whom it may refer the matter.

Minneapolis is the closest competing product in terms of the world and in the company. And it's the only one in the world. For the company, it's the only one in the world.

1000

There are all kinds of interesting comparisons that can be made between the two. For example, the fact that the two are both made of the same material is a very interesting comparison. The fact that the two are both made of the same material is a very interesting comparison.

Year	Number of cases	Number of deaths	Number of cases per 100,000 population	Number of deaths per 100,000 population
1990	1,000	100	10.0	1.0
1991	1,100	110	11.0	1.1
1992	1,200	120	12.0	1.2
1993	1,300	130	13.0	1.3
1994	1,400	140	14.0	1.4
1995	1,500	150	15.0	1.5
1996	1,600	160	16.0	1.6
1997	1,700	170	17.0	1.7
1998	1,800	180	18.0	1.8
1999	1,900	190	19.0	1.9
2000	2,000	200	20.0	2.0
2001	2,100	210	21.0	2.1
2002	2,200	220	22.0	2.2
2003	2,300	230	23.0	2.3
2004	2,400	240	24.0	2.4
2005	2,500	250	25.0	2.5
2006	2,600	260	26.0	2.6
2007	2,700	270	27.0	2.7
2008	2,800	280	28.0	2.8
2009	2,900	290	29.0	2.9
2010	3,000	300	30.0	3.0
2011	3,100	310	31.0	3.1
2012	3,200	320	32.0	3.2
2013	3,300	330	33.0	3.3
2014	3,400	340	34.0	3.4
2015	3,500	350	35.0	3.5
2016	3,600	360	36.0	3.6
2017	3,700	370	37.0	3.7
2018	3,800	380	38.0	3.8
2019	3,900	390	39.0	3.9
2020	4,000	400	40.0	4.0

Abstract A study was conducted to determine the effect of the use of a computerized system on the performance of a task. The system was designed to assist the user in the selection of a task. The results of the study showed that the use of the system significantly improved the performance of the task. The system was found to be effective in reducing the time required to complete the task and in increasing the accuracy of the results. The system was also found to be easy to use and to require minimal training. The results of the study suggest that the use of a computerized system can be a valuable tool in improving the performance of a task.

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Public hearings during construction were held over 12 years and were organized by the local community. For this study, we re-examined these public input hearings and created an algorithm that was able to identify public input activities that were associated with a specific location. Thus, the 1992-2003

[illegible][illegible]

Director James Glicken: He never really knew what he was going to capture here. When you sit in front of the camera like a subject, it's almost like sleeping. There's nothing at all that says "hey, look at me."

[illegible]

Top Story Only 18 percent of the 100,000 people who attended the 2000 election in the state capital, Tallahassee, were white, according to the state's election board.

The first step in the process is to identify the problem. This involves gathering information about the situation and the people involved. Once the problem is identified, the next step is to analyze it. This involves breaking the problem down into its component parts and determining the causes of the problem. Once the causes are identified, the next step is to develop a plan to address the problem. This involves determining the steps that need to be taken to solve the problem and assigning responsibility for each step. Finally, the plan is implemented and the results are monitored. If the problem is not solved, the process is repeated.

These data indicate that the 1990-1991 season was the most successful for the fishery in the past 20 years. The 1990-1991 season was the most successful for the fishery in the past 20 years.

the results of the analysis of the data collected in the survey. The results of the analysis of the data collected in the survey are presented in the following table.

[illegible]

THE STATE OF NEW YORK: SENATE,
January 12, 1909.
REPORT
OF THE
COMMISSIONERS OF THE LAND OFFICE,
IN RESPONSE TO A RESOLUTION PASSED BY THE SENATE
MAY 10, 1899.
ALBANY: J. B. LIPPINCOTT COMPANY, PRINTERS.
1909.

It is important to know things that you know or should know for each following step:

It is not clear whether the use of the term "disability" is intended to be a neutral, descriptive term or if it is intended to be a pejorative term. The use of the term "disability" is often intended to be a neutral, descriptive term. However, the use of the term "disability" can also be intended to be a pejorative term. The use of the term "disability" is often intended to be a neutral, descriptive term. However, the use of the term "disability" can also be intended to be a pejorative term.

[illegible]

© 2004 Blackwell Publishing Ltd, *Journal of Internal Medicine* 255: 105–112

We agree that it is better to have a very small, complete community than a large one that must bring in other resources. But only if the new leader knows how to manage a small group. Let's make sure we do.

Things to do: Take time to sit still. Consider some
ways to do so if you are not comfortable with
standing meditation. It may be helpful to listen to
relaxation music or guided meditation. It is

Abstract

[illegible]

the team takes a 3-1 record. They are the only team to be undefeated and unbeaten in the last 10 years. They are the only team to be undefeated and unbeaten in the last 10 years. They are the only team to be undefeated and unbeaten in the last 10 years.

They spend as a minimum \$20,000 to \$25,000 per year for the first year, but the cost goes down as the students become more familiar with the school system and the staff. And, according to the 2000 study, many more students are coming to the

to patients' best interests, important alternative policy options would include: (a) giving more choices to give themselves temporary coverage to spend savings; (b) making the temporary options to use fund assets in a lump-sum payment (2004-05) to help with the burden of out-of-pocket expenditures; and (c) more focused on increasing the options to use.

Many have reported the fact that a few minutes of rest and a few empty spaces.

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and pay the benefits, but under Washington law, George wanted to be paid during that time if a full disability was found (a 60 percent hearing was held).

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 1999, Loring started the Loring
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[illegible]

Dr. Buchanan is of the Department of Management Studies, the University of Glasgow.

What will work in the computer age be like? This is an important but neglected question. The current debate on microelectronic applications is concerned mainly with the number of jobs that will be available, and not with their nature. But patterns of work and leisure are unlikely to change dramatically in the foreseeable future. Employment patterns will shift as some occupations decline and become obsolete, other occupations grow and new ones emerge. Levels of unemployment are determined more by the complexities of world economies than by local technological innovations. The fact that microprocessors alone will lengthen British work spaces is uncontroverted.

Work—as a way of spending about half of our waking lives—is therefore not going out of fashion. The quality, at leasting like for many people will, however be affected by the ubiquitous chip. The objective of this article is to examine the character of this new technology and to look at how it will change our experience of work.

The following conversation takes place towards the end of George Bernard Shaw's play *Heart and Soul*. The year is 1971, and the Island of Orkney has just been banned at the stroke for horses, vehicles and surgery. The excitable returns to the work hall where Joan was told to tell the local Warlock that her lady business completely banned.

Warlock: Well, follow who are you?

The Excitable: (with dignity) I am not at all disposed to follow anybody. I am the Master Excitable of Orkney: it is a highly sophisticated form of control. I am coming to tell you something that your order has been closed.

Warlock: I have your pardon, Master Excitable, and I will see that you have nothing by having no rules to tell.

Shaw published the play in 1916. The scene of this particular piece of dialogue although the time obsolete one of the word inquiry. At the time, it meant trade or skill. Shaw's keen discussion the way in which occupational knowledge and skill confer status on their possessors. The title of Master Excitable thus conveys meaning and social recognition. Hence the Excitable's essential being called defines and Warlock's epigrammatic reply.

Western industrial societies have seen the turn of this century been witness to a process in which human knowledge and skill have been considered to mechanize. The mystery of many occupations has been mechanized. Advances in electronic

THE MECHANIZATION OF MYSTERY:

WORK IN THE COMPUTER AGE

'We are preoccupied with Britain's economic problems'

as appears to be increasing, both the pace and extent of this mechanization.

Is microelectronics good for us?

There appears to be widespread agreement that British industry, and commerce must use this new technology. If we do not, we must be unable to improve our character to a degree that will allow us to compete in world markets.^{1,2} It is also widely held that applications of micro-

processors will enhance the experience of work in several ways. Robots and automated machines will take over jobs that are dangerous, unhealthy, dirty, unpleasant and boring. Computing and control devices that are cheap, reliable and powerful will reduce unit costs and improve the quality of many goods and services. By doing that we must use this technology and that it will be beneficial to do so. At last, the puzzle beyond the "if" and "why" stages and is now concerned with when and how it will be used.

The British government and trade union movements broadly support these developments. Orders promise higher unemployment, and resistance to these units



more technological changes as based on threats to job security. The crisis case is strengthened by the accusation that, however desirable, these changes are happening too quickly. Society is unable to make the appropriate adjustments for creating new industries, and by releasing the returning section of the working population that become redundant. These adaptive processes take time.

Features of the new technology

Little detailed consideration has been given to the content of jobs and the nature of work in the computer age. Change is a normal characteristic of modern industrial society and we should not be surprised when it happens. What then is special or different about the technological promises of microelectronics?

The outstanding features of the new technology can be highlighted in comparison with older technology. The title constrains the subject, a type of calculator that is still in everyday use in most circumstances, with the programmable calculator. These devices are useful for comparison purposes because they can both be held in the human hand, and have been designed for similar purposes. What is said here about the calculator applies to all computers (see below).

Calculators and computers are more useful, but more complex, devices than the humble abacus. Microprocessor-based devices in general are able greatly to extend human abilities, but share six system-on-machine. Although fairly easy to operate, compared with the abacus, users have little or no understanding of what goes on inside and have no means of repairing them when they break down. Relying on a seven calculator, other than from a special list of parts, is out of the question.

Microprocessors thus widen the psychological distance between the user and the machine. The abacus and most mechanical devices, are technologically transparent. Their mode of construction and functioning can easily be understood by observers. Electronic devices, however, such as

Employment

the programmable calculator, are not easy to understand, even to technologists. Furthermore, and for the first time, it is difficult to gain a wide understanding of their functioning, it is possible that microprocessors are intrinsically opaque. They are known only, and the computer users of them, who do not have the necessary specialized knowledge. Operating such a calculator or a microcomputer gives the user almost no idea at all of how the thing works.

Professor Donald Michie, of the Machine Intelligence Unit at the University of Edinburgh, has recently warned about the existence of "technological black holes" as will programming computers is too reasoning and decisions cannot be understood by even their human creators. The arrival of technology to become more opaque, and to incorporate more knowledge and skill previously held in human minds, is not new. Our world has been filling up with mysterious machines since the turn of the century. For people, for example, know how to use radio and television work.

Microprocessors, however, will unduly and dramatically widen the psychological distance between most of us and the devices that we use and we second on. They will be a common place feature of life in the computer age and will not be as straightforward as the workplace. Microprocessors can already be found in lawnmowers, coffee makers, homes, shops and cars.

The new technological threat

A major social consequence of technological capacity will be the rise of a professional class comprising those who understand, design and develop microelectronic applications. As the efficiency of our industry and commerce increasingly, relies on these applications, society will become increasingly dependent on the expertise of the "technocrats" a label used by the economist John Kenneth Galbraith. Other commentators have produced the word. According to the sociologist Daniel

Bell: "In the post industrial society, technical skill becomes the base of education, the mode of access to power." (3) And Sir Lewis Maddock, Chairman of the British Advisory Council for Applied Research and Development, has predicted that:

...there is the real likelihood that the workforce will be more polarized into a relatively small technological elite able to move with, and enjoy the advancing technologies and to adapt to the changing circumstances, and a much larger proportion of workpeople whose skills have become outmoded and who lack the education or the mental attitudes to adapt to change" (4).

Because of the level of education required, membership of the technocracy will be limited, and tough to achieve. This group will control key social decision-making processes and will have much political influence and power. This concentration of social control will create new pressures on the education system. Those seeking access to the technocracy will demand more appropriate primary and secondary education, more vocational further and higher education, and more opportunities for re-education and for keeping up individual qualifications. There will also be pressure for more public participation in political decision making, particularly on technologically controversial issues. Psychological distance between users and technology widens the social distance between technocrats and everyone else.

The quality of working life

Technology is important, but it is not the only factor that influences the quality of working life. The ways in which organizations are structured, and in which work systems and jobs are designed, also determine the experience of work. The people impact of microelectronics in this respect is therefore not certain. Research has shown that a work is to be psychologically satisfying, it must provide at least the following nine characteristics (5):

1. variety
2. autonomy
3. use of capacities and strengths
4. achievement and growth in competence
5. intrinsically meaningful work
6. socially meaningful work
7. interaction with others
8. recognition and feedback of results
9. responsibility

Robots, automation and computers can replace human labour in undesirable and bad working conditions. But the technology can also be used in ways that make less use of human knowledge and skill, and that provide fewer opportunities for human learning and development. Robots may reduce the need for manual skills and physical effort in work, and create more need for perceptual and conceptual skills. They may give human operators more control and scope for initiative in production processes or less. Automakers of simple tasks may create other routine jobs, or may make more demands on humans for problem solving and decision-making.

ABACUS VERSUS CALCULATOR		
	ABACUS	PROGRAMMABLE CALCULATOR
ORIGIN	Obscure, almost 400 years old	Recent, 1970s
MATERIALS OF CONSTRUCTION	Simple, natural, free	Complex, man-made, costly
MANUFACTURE	Simple, few cheap tools, few technologies involved	Complex, sophisticated and expensive production equipment, many technologies involved
CAPABILITIES	Few arithmetic functions	Potentially unlimited range of mathematical routines
SPEED OF OPERATION	Fewer simple arithmetic, relatively slow	Very fast
USER SKILL REQUIRED	High, much practice needed in developing speed and speed	Low, high for sophisticated applications
USER REPAIR AND MAINTENANCE	Simple	Impossible (components are usually not repairable and have to be replaced within body)

Skills

Operators in fully automated (remote) processing plants, for example, have a high degree of autonomy, responsibility and control over the production process that they often find their jobs boring for long periods, especially when things go wrong, and they are often socially isolated from their workmates. The degree of satisfaction that they receive is small because when things really do go wrong, qualified engineers and technicians have to be brought in.

Electronics in the office will eliminate repetitive clerical and secretarial tasks. What will happen to those currently employed in these jobs? They may be made redundant, or their jobs may be made even more routine, or they may be faced to do more interesting and challenging work. The copy typed could become either a more varied processing key sequence, or an office maintenance centre with a job horizon much broader than the conventional secretary.

The future quality of working life will therefore depend on how work is organised around the new technology and not directly on the technology itself. Micro-electronics applications however do appear to have a unique potential to remove from work the same components listed above. Research has identified that when these components are absent, satisfaction and job dissatisfaction result. This may lead to job-induced stress, deterioration in mental health and absenteeism. Dissatisfaction with monotony, monotony

Employment

work can lead to acts of sabotage which make the work increasingly more interesting and give employees the opportunity to express their humanity, when that opportunity is denied by the work process.

Progress, threat and challenge

Progress and fears about automated factories and offices have appeared in print regularly since the last world war. We are now beginning to build an electronic society. What is clear is that automation through microprocessors will not automatically enhance the experience of work. Much depends on how the new technology is introduced and on how organisations and work processes are designed to accommodate it. There is always a good deal of choice on these issues and we have yet to discover how much freedom of choice there is, and how to make

the best use of the available opportunities.

Thus, places on those who design and apply this technology, a responsibility to consider the social and psychological consequences. At the moment, we are preoccupied with Britain's economic problems. The microelectronic revolution that began through the 1980s will not solve these problems unless it is handled with care and consideration for the human beings caught in its path. This is the challenge of the computer age.

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"Oh," said a young colleague. He worked in Fleet Street. "You've got one of those?" He picked up the remote control for the TV and stared wistfully at the back for a moment before turning it over. "I thought it was a calculator!" he said. "But what I want is one of those things for the telly. How does it work?"

He motioned out Ryan—Deighton and O'Reilly in two easy moves.

"And you've got a second. How good? Oh look, it gets those word things as well! How do you do that?" I showed him. The Oracle glowed brightly across the room. I sensed that I was going to have to maintain the usual vigilance.

"What do you use it for?" he asked. It was an embarrassing question.

"Well," I said. "You can find out what's on at your local cinema—and then you can get a pulled criticism of the film. It saves you going out."

But it is very expensive!

"Well, it's all relative. We work in telly, so we get a bit off her too, I suppose. But really it's not much use really. You get the

"At first all went swimmingly in the typing pool."

News headlines, four hours out of date—of course it's not as good as *Printed*—but if you're lucky, it'll tell you how much Sandhu's are asking for a bottle of British sherry in Caudron.

It was at that point that I realized the Commission's Revolution was falling apart at the seams. We're never going to be ready for it. I launched into the following, barely approximately:

"The problem with it all," I said more easily, in case he was in the pay of ITC—

is that we hardly ever use it. I've got a remarkable tape recorder upstairs, with a remarkable heavy metal case. Well, I don't know. It's not broadcast quality—none of those things are. But I just can't bring myself to talk to it. I feel like an idiot. Any

writing I want to do I do on the typewriter. It saves you going through two processes. I've used it in a real interview twice in the eighteen months I've had it.

As for the typewriter, it's an IBM goldfish with a springing ribbon that lets half the words off the page. The paper takes a no more accurate than on a portable—more, in fact. My typing speed is slower, because if you hit the keys too hard you get a double letter—and if you hit them too soft you get a hyphen which you have to go back and erase. Because that damned corrector key is there, you tend to use it. That cuts your speed by about half.

The TV, as you observe, has a remote control panel. It allows you twelve different ways of getting the set to tell you which channel you're watching. You can also use it to turn Deloitte's over the picture, allowing you to see neither clearly. If the set's turned to BBC 1 you can't get Oracle. If it's on ITV you can't get Carfax. Though Oracle is quicker, that's because it only has a hundred pages to browse through



Photo: Paul Ingram



Photo: for Apple II

Viewpoint



Management information

before presenting you with the message that dead people can use Whose On with information next Thursday on the page the index and would give you the latest Market report.

Charles has nine hundred pages though it doesn't take the first two hundred unless you want one of the other seven hundred at the time. It is more than a hundred pages from your programmed destination, it may make a quantum leap for you — otherwise you have to wait for the seven hundred kind numbers to come up including the pages it takes on.

Eventually you arrive at the page you require, only to discover it is in four parts. You want part 1, but it's already on part 2. You have no control over these page subdivisions — which occur because the system has no way of getting all the information you want in to one page despite the little number that gives you either the top or the bottom of the page in what looks like unswitched functions. You have to wait for the slow reader to catch up.

Then, having discovered that only half the information you want is on page 40, you have to go back and work through the various indices in order to find the rest of the information you want. It would be far quicker if they issued a printed index, but that would be admitting the discontinuity of the system. So you give up and phone the Daily Telegraph Information Service, or get in the car and go out and buy the local paper.

It is all tedious anyway, since Charles sends you present information in dark red letters on a burgundy background. Admittedly the brightness only brings up the background as well — while the Contrast control is technically a device related to the previous position on TV control.

Last week I mentioned the calculator battery on the control and started in further detail. It only works up to about eight led at the best of times — but then we were having to get dinner and close to the bar in order to find out when

cheated we were watching, and it was necessary to get the thing right up against the major eye in order to get it to work. It was at that point we realised we could actually see the little red lights on the channel selection, telling us which channel we were watching.

And that, in short, sums up our life with the Domestic Communications Revolution. It has been said information is Power and the access to computerised information is going to replace the individual; the power the state and other users of value computers have at the moment put against, then find and Robertsons help us all that what of the Corporate user? Surely in the world of Central Path Analysis and New Chart Processes there must be some regard as for all this is essential must think hardware?

Not a lot at all. Two tales from the Revolution will suffice.

The first concerns my father who manages a large firm heavily into the lucrative field of Domestic Communications. This room here is now involved typing lists of scripts for expensive small media presentation, including via continuous for items like IBM and ICL. Consequently the firm is under some pressure to present an up-to-date up-to-date more chip image to its gold chip clients. Under this pressure they spent fifteen thousand pounds to buy in a word processor which would eliminate typewriters and partly type, as well as all the other machines like collating, copying, making the tea and furnishing the 2.30 in Newmarket. It was also supposed to upgrade the full creative potential of a highly involved management motivated decision taking and participating, the husband of secretaries. In short my father has been avoiding in a panic of the 1980s every bit of an up-to-date and no money as the Hewlett Packard word calculator he bought himself one holiday and was supposed to be able to do it with.

Well, at first all was successful in the typing pool — papers at night were up printing, clear, tidy and fully justified from

the bottom of the machine. After three, within a few days, the management noticed something odd. Daily half a month work was being done. The machine had come to dominate the office completely.

There were operators to get on it, because goldmaking scripts was now unobtainable paper and definitely under dog. Scripts were being up and it still took just as long to produce and correct them. Meanwhile had to do the production, and as before. Their copying and collating were quiet but they had found an extra girl to operate the thing. In the end, they had to order a second machine to be, to cope with the change the first one had caused. Unfortunately a Low applied equally to Main and Machine systems. The actual product was no better than it had been before.

I wonder how many firms are investing in the Electronic Office only to find they're exchanging a flexible form of tyranny for an inflexible one?

The second story concerns a friend of mine who used to manage his own Film and TV location business. His big break, through came when he won the world distribution track for his project, because Valley Co. including that was going to break TV's eye out. It was an RFP (Request for Proposal) Production tool of remarkable complexity and numerous misinterpretations. There, as a bit of the secret of a business, were two examples of VTR editing equipment. The heart of a budgeted computer. Mounted up between two video cassette recorders, working from other U-buses at 1. Aupen standards, that little below would be on off line and any programme you wanted to make. It even gave you video, dissolve, fade and wedges right on run and had automatic sequencing and high speed search facilities. You could make a sequence as simply as that — it would search automatically to find the sequence and was accurate to less than half a frame. It was also cheap.

In other words, he had a professional



Picture above the right hand. Father's system introduced by Central Path Analysis Communications Ltd. The system was a controlled array of chips which could be called up in a normal 70 or 80 words telephone. One had 100 words and 100 words was used for the system's data.

try that had Communications Revolution written all over it, and sold hundreds of copies (British television, of course, still works on 2" VTR standard and uses film for gathering news).

In this country, the same market has been indoctrinated and educational. At the heart of a lightweight, low cost record — edit — distribute TV system, that little box of turks has helped make one industry up to the typical gross in the electronic era afford to the information process. Turning hardware for students (including the microcomputers of a traditional classroom for portability). Monitoring production line for systems analysis. And the secondary marketing unit — producing low cost

Viewpoint

sales materials for example. Secondary marketing. Dummy runs for advertising campaigns. Training and informing distributors. And giving the company first class, same day media experience. Almost anything you can imagine.

Hey, "You can imagine!" And it seems industry can't. Because after they've bought the shack, my friend reports, they can't find any long term use for it. Once you've made your training film, it's made. You put the old Chairman who likes to record his Christmas speech, but that's

about all. Just as we hardly ever use Teledata in our own home business as workers in the information industry where we need to find out anything we have our direct sources without having to consult a tertiary information network like Comdex and Cindex, so firms who invest in electronic media do so for reasons other than business need. Keeping up with the Joneses. Bad marketing advice. Fear of being left behind in the New Technology race.

A major multinational chemicals company bought a fully-equipped TV studio in Midway, Kansas. Although it cost thousands to set up, the only part of the system that is regularly used is the A/V recording studio. The TV equipment is lying idle because the firm has no ongoing need for it.

A major railroad and multinational university has built a TV studio complex in its Communications course. It has a fifteen camera setup. It's hardly ever used, because it's not a Media course.

And my friend reports getting a call one day from another multinational giant, inquiring about setting up a studio. "What do you want to do in your studio?" he asked my friend politely. After all, his marketing policy consists of selling the right system for the job at hand, a concept philosophy, it seems, in the tradition "I don't know" and the unperturbed reply at the other end. But they've told me to spend \$500,000.

Paul Rogers is a freelance broadcaster, journalist and all-arounder in color.



Block diagram shows how Just Video's "Teleview" system is connected into a standard TV system, and installed in the viewer's living room. The single board system is shown to the left.

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COMMUNICATION FOR THE DISABLED

The author met the editor at the Microcomputer '80 conference and this article was composed over time.

There is a revolution in this country which I want to tell you about. It is a struggle on which the communication is supplied by computers engaged in the worthy Microchip Revolution and ultimate victory brings ultimate independence.

In Britain, there are 11+ million people who suffer from some form of handicap. About 30,000 babies are born every year permanently damaged. They belong to one of the most marginalized sections of our so-called compassionate society. Handicap seldom comes singly and seldom has a single cause. It may be the result of marginal abnormalities, progressive neuromuscular disorders such as multiple sclerosis, or industrial accidents. There is also an enormous variety in the types of handicap, mental, and the medical/physical or mental abilities these people have.

Let us concentrate on one specific group — those who suffer from cerebral palsy, more commonly known as spastics. Cerebral palsy manifests itself as a loss of voluntary muscle control which ranges over a broad spectrum from slight hand tremor to very severe cases where control of virtually all parts of the body is totally uncoordinated or almost altogether lost. Cerebral palsy individuals experience difficulty in walking, swallowing and communicating, and everyday survival sometimes depends on someone being on hand to cater for the basic physical necessities of day-to-day life which we take so much for granted.

In the more severe cases, the victims often retain full intellectual skills but speech and limb mobility are lost making communication extremely difficult and frustrating. For example, I know a bright-eyed twelve year old girl who can only communicate by a partially slow, nod or shake of the head in response to yes/no questions posed to her. Therefore there exists a threat for these rare, rare people to be able to communicate not only their basic needs but also to express their thoughts and ideas creatively and to become independent and valued members of our community.

At present, these needs are not being fully met. Existing communication devices such as the FORSUSM equipment supplied by the Health and Education

services, although successful at their time, are now considered by many schools and individuals who use them as being too slow in operation, inflexible and bulky.

Research is in progress in the Electrical and Electronic Engineering Department of King's College, University of London, to investigate methods of increasing the rate at which severely physically handicapped people can communicate by utilizing available technology in the form of the microcomputer.

The Microcomputer Assisted Communicator (M.A.C.) has been developed as a basis for evaluating various techniques to speed up communication rate. It is based on the standard NASCOM II microcomputer board and packaged into a cabinet for microcomputers. Factors on the table of this case allow direct connection to the serial input of a electronic synthesizer set and to one or more voice modules.

The prototype M.A.C. has been developed in consultation with a London school for pupils with mental and communication handicap. It has been joined by a 15 year old boy who is cerebral palsy and relies on a FORSUSM communication and operates by two-face operated switches for classroom FORSUSM user's matrix selection method and this was duplicated on the television screen to reduce the amount of eye scanning involved and resulted in a rapid transfer to the new equipment features and

improved system versatility. The pupil and his team involved included full editing facilities for producing real time text on previously editable using conventional communication aids, and a special matrix containing signs and symbols to be pronounced easily without repeated back and forward scrolling.

The screen of the television is divided into two sections, namely the matrix and the text area. Letters of the alphabet as well as punctuation and special characters arranged in a matrix on the lower half can be transferred to the top portion containing the text area. A sequence of touch depressions then selects the row in which the character appears and then scrolling along the row to select the desired character. The type and number of switches used will depend on the specific and/or constant physical capabilities of the user. For example, students with gross movements at one end will make use of a switch which will activate when the foot is raised or lowered while a person with good hand control but limited range of movement may be able to use a proportional device such as a joystick to steer a cursor around the matrix.

The NASCOM II was chosen for its availability, versatility and cost. As very few communication equipment outside the FORSUSM range have been approved by the Department of Health, it was suggested that M.A.C. could be constructed by an enthusiastic volunteer since the NASCOM is supplied at low cost. The arrival of the NASCOM II is a blessing in disguise. While it is much more flexible than its little brother and has a larger on-board memory capabilities, there are as yet unresolved hardware problems requiring intelligent solutions which makes it unsuitable for construction by an amateur without proper test equipment. However, once debugged and running, the

Continued on page 16 ▶



The King's College Micro-MAC communication system (M.A.C.)



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NASCOM-1 or 2. The ever popular all British microcomputer which comes factory fresh as supplied by the manufacturer. A whole range of options and expansions both hardware and software are available now.

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£140 (assembled)

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DC 80 - 1 or 2. The new desktop version of Nascom is intended to help the hobbyist or professional. Fully assembled with power supply, basic and desktop case suitable for both Nascom-1 and 2 versions, this adds a new dimension to the British micro.

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1.5 MHz 8080 compatible micro and an extension of 1.47 at the current rate

FML offer a full range of Nascom compatible kits for your little bot and similar versions of the Blackwell ADM 85

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MICROTEK

The Microtek MT 80. A versatile alphanumeric line printer. Totally self contained with three distinct operating modes. An ideal for personal computing to fulfill your hobby or business needs. In small business to promote efficiency. In industry and research serving a vital need.

The MT 80 is equally functional and completely reliable. So reliable that we can offer a full ONE YEAR warranty. Feature for feature, the MT 80 is miles ahead of the competition with dependable performance, fast factory service, and an incredibly low price.

The MT 80 printer has innovative features usually found in printers two or three times the cost.

INTERFACE SPECIFICATIONS

(Specify interface type with order)

The MT 80 series printer is available with three types of interface, each implemented on a different field exchangeable logic board.

• PARALLEL INTERFACE (MT 80P)

The MT 80P accepts data in a bit-parallel character serial form. Data can be entered into the printer's buffer at rate in excess of 1,000 characters per second with the application of an externally applied DATA STROBE signal. An internally generated ACKNOWLEDGE signal from the printer indicates that the character has been accepted. A BUSY signal from the printer is generated when the data buffer is full, or when further reception of characters must be inhibited for other reasons. PAPER EMPTY SELECT, PAUSE, signal ground, chassis ground, and logic + 5 VDC are also provided at the interface connector. A low signal presented on the INPUT PRIME pin will clear the printer's buffer and re-initialize the logic. All input data and interface control signals are TTL compatible, and are designed to be the same in timing and sense as the standard Centronics interface signals.

• SERIAL INTERFACE (MT 80S)
Serial interface signal levels conform to the RS 232C specification. The interface accepts asynchronous serial ASCII input at switch selectable rates of 110, 150, 300, 600

1200, 2400, 4800 or 9600 baud. An input character code of 1 start bit, 7 data bits, 1 parity bit, 1 stop bit or 1 start bit, 8 data bits, no parity bit and 1 stop bit is accepted. The parity bit if used, is ignored by the printer. A busy indication appears on the Data Terminal Ready (DTR) and Clear to Send (CTS) pins when for any reason, the printer must inhibit the transmission of data.

• IEEE 488 INTERFACE (MT 80G)
The IEEE 488 interface conforms to the GPIB international standard for exception handshaking and busmaster functions, and consists of 16 parallel lines divided functionally into three groups. One group of eight lines carries data bytes and interface control messages in a parallel fashion. The second group consists of three lines (DAV, NRFD, and NDAC) used as a central handshake for the transfer of data between devices. The last group consists of a bus signal management bus (ATN, IFC, SRQ, REN, and EOI) used for the control of the entire interface system. All signals are available through a standard IEEE 488 connector.

CHARACTER FORMAT

The MT 80 Series Printer contains three complete character fonts — a 9 x 7 line printable at 10 characters per inch (90 characters per line), a 10 x 7 line printable at 5 characters per inch (40 characters per line) and a 7 x 7 line printable at 15 characters per inch (100 characters per line). Each column can print any of the 16 character standard ASCII set, and fonts can be intermixed on the same line.

PRINT CYCLE

An ASCII CR-LF pair (or CR only if the auto line feed switch is on) is normally transmitted at the end of each data line, and initiates the print and line feed cycle.

PAPER FEED

The non-printing paper feed rate (slow speed) is 10 lines per second. Paper feeds can be initiated by any of the following methods:

ASCII LF CODE (LINE FEED) — Paper will be advanced one line for each LF code received.

LF PUSHBUTTON — Each depression of this front panel pushbutton will cause the paper to advance one line.

ASCII FF CODE (FORM FEED) — Receipt of the ASCII Form Feed (FF) code will cause the printer to automatically feed paper to the next top of form position.

TO F. PUSHBUTTON — Depression of this front panel pushbutton will cause the printer to automatically feed paper to the next top of form position.

ASCII VT CODE (VERTICAL TAB) — Receipt of the ASCII Vertical Tab (VT) code will cause the printer to feed to the next available vertical tab position or to the next top of form position, whichever comes first.

PAPER EMPTY DETECTOR

When the paper supply has been exhausted, printing is inhibited, the red P.E. light on the front panel is illuminated, and the green BUSY light on the front panel is turned off. The paper empty function may be overridden by depressing the "SEL" switch on the front panel.

CHARACTER BUFFER STORAGE

250 bytes of FIFO data storage are provided in the standard MT 80 printer. Optional data storage up to 4K or 1K increments is available. Data can be received and stored in the buffer simultaneously with the printing operation.

CONTROL CODES

In addition to the previously mentioned CR, LF, VT, and FF codes, the MT 80 series printer recognizes the following control codes:

- DC1 — Selects the printer to receive data and control characters from the interface.
- DC2 — Begins the stop-over perforation setting sequence.
- DC3 — De-selects the printer from the interface.
- DC4 — Begins the form length setting sequence.
- STX — Begins vertical tab setting sequence.
- ETX — Ends vertical tab setting sequence.
- FS — Selects the 5 character per inch type size.
- GS — Selects the 10 character per inch type size.
- RS — Selects the 15 character per inch type size.

**DESIGNED
FOR
RELIABILITY**

[illegible]

In addition to the power on/off select line, test and firm test switches and their associated LEDs, the following internal selector switches are activated:

CHARACTER NAME — Your main character

Determine whether character sets are software selectable (using the PL/OS/RS codes) or fixed at 8, 16, or 32 characters per byte.

Journal of Management Inquiry 22(1) 3-14

months is an on-line based web automatically be appended to their CRM data record.

THE

the line buffer contains more data than can be printed on a single line the extra characters will either be truncated or printed on the next line depending upon the contents of this switch.

RESEARCH DESIGN General objectives, methods, and results

Three tickets will reflect the following board rates to 110, 150, 200 and 2500 (also apply to 9900 board)

DOI: 10.1002/for

PRINTING — All print speed specifications given assume the reach set at the 45° directional position. For extremely precise vertical alignment of columns where throughput rate is of secondary importance, bidirectional printing may be desirable.

WILLIAMS, JR. AND ALLEN

Each time the AT 80 series printer is powered up, a comprehensive self-test program is automatically executed. The microprocessor then runs tests of the ROM memory and the RAM memory are exercised. If a non-fatal error is detected, the red P.E. light on the front panel will begin flashing. When the SEL button is depressed, an attempt will be

[illegible]

- 9x7 Dot Matrix
- 80 or 120 columns per line
- double width printing
- 120 characters per second
- Complete 86 character ASCII set (upper case and lower case) or 2 software or hardware selectable fonts
- Pin fixed paper handling system
- Sophisticated vertical format unit
- Forms width continuously adjustable from 4.5 inches to 9.5 inches
- Paper entry through bottom or rear
- Highly reliable print mechanism (1,000,000 characters print head life, 1,000,000 lines 48/85)
- Comprehensive self diagnostic software
- Prints original plus three copies
- 1K to 4K data buffer option available
- Three popular interfaces available (parallel, serial, RS232C)

mode to print a message indicating the nature of the problem (i.e., the T.O.P. switch is held depressed during power up; the printer will then selected print one line feed and a continuous series of "HORIZONTAL" "HORIZONTAL" lines across the entire printable area). A "Printer performance" is provided for obtaining vertical print alignment between left-to-right and right-to-left printing lines. The "HORIZONTAL" "HORIZONTAL" pattern is very useful for this alignment procedure.

If the T.O.P. switch is held depressed during power up, the printer will, when selected, automatically repeat a sequence that prints all three alignment sets.

Parallel interface @ 600K
Serial interface @ 4525
IEEE 488 interface @ 1750

Keywords: *Community; Coping; Leadership*

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A MEMBER OF THE B&W GROUP OF COMPANIES

A MODERN MENTOR



The use of the computer as a teaching medium on a scale comparable with its use in examinations. A sure sign of this is the rise in demand for teaching packages.

Scarcity of skills, and of teachers to impart them, is one of the factors that hamper the growth of many British companies. It is, therefore, not proving that as yet the potential of the computer as instructor has been fully exploited. For training courses whose subjects may range from the servicing of machine tools to the installation of washing machines, the operating system for a computer terminal in the latest legislation on employment can all be very successfully administered through a computer.

A service called MENTOR has recently been launched by a Yorkshire-based com-

puter bureau, PMSL Computer Services.

Available throughout Britain via terminals and the public telephone network, it provides on-demand access to instruction programs of all kinds. These can be specially written for customers by PMSL, or devised by the users themselves.

Those who deny computer-aided instruction seldom appreciate that this is a tool for learning, not education in the true sense of that word. CAI does not claim to supply the human teacher. On the other hand, by translating his or her knowledge into the form of computer programs, it demonstrates this knowledge widely and the roughly than is possible by conventional methods. It also, as experience (particularly in the USA) has demonstrated, has a number of inherent virtues.

Instruction on tap

Instruction is, by instance, on tap at any time that happens to suit the individual and wherever a terminal is available. As far as the PMSL service is concerned, this is any place to which a portable terminal can be carried, and there is a telephone that can link it to the central computer through a little device known as an acoustic coupler.

The pace at which a lesson is administered is determined entirely by the individual learner and the system adapts itself. Needless to say, a pause is given as he commands it. In the slow learner need not, therefore, be one hurried, as in the fast one held back.

MENTOR's approach is often frequently not permitting him to move forward until he has demonstrated his thorough understanding of the lesson presented, thus far. It can also measure each student's performance. Statistics collected in this way not only provide an impartial assessment of progress, but also correct any weaknesses in the presentation which the writer of the course can then remedy.

PMSL Computer Services, the computer bureau that is providing this new service, is well established and well known. It is a wholly owned subsidiary of the Personnel Personnel Group which began its life in 1980 as the Clothing & Supply Company and is today the largest cloth retailer in Europe. It has the world's 150 million customers, 500 branch outlets, 12,000 agents and 50,000 retail staffs to collect its cheques. Group activities are also extensive retail agencies in various fields, and the provision of a range of credit facilities for the public.

Developing market

When I asked David Holroyd, Marketing Director of PMSL, had the bureau chosen computer-aided instruction as the subject of its latest service? There were



The 'AcousticLink' PC

two students a year. First, we use a very rapidly developing market — IT software on that as a measure. Second, because our computers are a Sperry Univac 1100 series, which manufacturers handle terminal-based applications very efficiently, we have been able to have MENTOR on the Sperry Univac 11 series ASCT computer added leasing software.

This is our opinion in an exceptionally good of rental computer added-instruction system with more years of experience behind it.

In keeping with their overall product policy, PMSL have added value to the ASCT software package by enhancing its basic features. Their MENTOR error-incorporator, ASCT, but also gives greater terminal flexibility so that users may use their own existing networks if they wish. Another feature is the input of graphical data in a most simple but effective manner. This enables users whose training requirements need graphical displays to incorporate the most sophisticated diagrams into their lessons without the manual complexity involved in the process. The other part of ASCT that has been enhanced within the PMSL MENTOR service is the record keeping and reports section. This is because PMSL believe that the management, economic element of computers in education and training will always be an important feature of its operation, a share of such systems.

When you consider that, as well as all this, PMSL have distributed one of their first Sperry Univac 1100 computers to the MENTOR service, and designed a simple, linked but secure sign-up for teachers and students, then you can see why I feel that MENTOR is one of the most interesting services to come on to the market recently.

Price-performance ratio

One of its features is that it uses a minimum amount of computing capacity. In fact, equipment used per student here in the west is truly remarkable. Another advantage is that, rather than language which is both simple and powerful in its content, powerful means that the user is not restricted by technical constraints in what he can do. Even a person totally unfamiliar with computing will find it easy to develop

Bureau Package

his own programs of instruction. He will also be able to do this in-house, on a computer with the computer through a TV-type terminal. Third, therefore, expects that many computers will want to have their own programs — with guidance from bureau specialists placed when they need it.

Many people who, consciously or not, are somewhat deterred by computers are completely won over when they begin to use a terminal. For as a result of using a good system, the method of operation makes the machine seem both friendly and responsive. An approach known as the rational mode guides the user simply step and if he makes an error, indicates the nature of the error and how it can be corrected.

"We expect company training departments to be among our biggest users, on the grounds both of economy and convenience."

Approaching that kind of an experience is the best software PMSL is offering prospective users: an on-site trial period that will allow them to evaluate computer added instruction within the context of their own requirements. The bureau charge for this service, including rental of one terminal and an in-house computer, will be around £1,000. To this must be added whatever the user must pay for Post Office line time which, typically, works out to between £1.00 and £1.25 per standard hour.

Series or company training

In a typical company training department, it is among our biggest users, on the grounds both of economy and convenience. David Holroyd asserted:

"Many will find, for instance, that it is no longer necessary to call people in to level questions for training. One customer company who used to send technicians on

a three month course in France now trains them here. Since the computer is always available, departmental managers can stagger training times to that perhaps, only one person is absent at a time and in that way, disruption is minimised.

The PMSL computer added instruction service may also solve the problem support position for many companies. Computer manufacturers are in a good point in the old days there were seven computers and these sold for hundreds of thousands of pounds. It was therefore possible to absorb the cost of support services. But this situation has changed. More and more low-cost users are being sold, many to first time users. Support people are getting more expensive and harder to find. It can be a real headache to provide economically the level of service such customers need.

The system in use

A customer company is now evaluating a system which will allow its own computers to use the PMSL system to take operations in new company routines. When I accepted the question as to why this system for myself I found that, guided by the program, it was effectively learning a routine for entering, recording information into the computer through a visual display terminal.

This same PMSL customer himself is investigating the use of computer added instruction for teaching COSOL, a computer programming. Another customer finds it an effective way to teach the use of a radar simulation system. Data agents who are buying DataL, a data entry agency computer and software, find the service provides an efficient and acceptable method of training their own staff and, of course, PMSL itself and other Provincial Financial Group companies use MENTOR in-house to train sales and other staff. "There is no doubt at all in my mind that computer added instruction will soon be indispensable in all kinds of organisations," David Holroyd concluded.

It is cheap. It is flexible. It is totally acceptable to students. And, of course, it is always available so that anyone who feels he needs a reference can just sign on to the computer and re learn anything he wishes to re-learn. ■

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This Is ITMA

ITMA is a multi-year investigation on teaching using a microcomputer system. This is the first article in a four-part series on this topic, printed in *ITMA* 15.3, May 1985. Rosemary Fraser teaches at Plymouth St. Mark and St. John Roman Catholic School, Plymouth PL4 8BY.

How can a microcomputer become an effective aid to teachers in the classroom? That is the question that the ITMA team is concentrating on. From early experiments in the classroom, we are convinced that a large display under computer control can offer the teacher an extra dimension in the classroom. This article introduces the work of the ITMA Project.

The full time staff of the project is based at the College of St. Mark and St. John Plymouth. The team depends very much on 16 local schools and teachers' efforts and also on liaison with other research groups. The four areas of investigation being undertaken are:

1. Classroom observations — classification of school forms
2. Evaluation of materials — classification of the use of materials
3. Exploitation of the microcomputer potential — providing good user material, interface and offering, varied

software to the classroom.

4. Evaluation of flexible teaching, in school

One of the most difficult tasks which it is this time in communicating to people exactly what we are trying to do! An interactive computer program is a very different type of teaching, and to those we have become accustomed to Blackboard, chalk, and books, it certainly can be used by the teacher to add to the lesson and to

the class, it is presented as a totally new way of doing things. With programs that we design, we design and send to the teachers, with the microcomputer can be used in the same fashion. It takes on the microcomputer can play a much more compelling role than the usual aids and can indeed control part of the lesson.

We are observing teachers in the classroom both with and without computers. With the teachers' help, we are beginning



This third article is a highly readable introduction to the version of COMMON PILOT written by the authors. It is consistent with the editors' notion of readability, computing that the original program was written at a medical school. (Previous issue articles appeared on pages 1 and 2.)

In part one we discussed the need for an author language as a key part of the systems software for a Classroom Computer System. Now we describe the author language we have created for this purpose, a language we call COMMON PILOT.

COMMON PILOT is actually the third generation of the PILOT language. PILOT originated at the San Francisco Medical Center where it was designed for delivery of CAI on one of the first intelligent terminals (the Datapoint). The original version of PILOT is still in circulation under the names Core PILOT and PILOT 71. The second generation of PILOT development was started when one of us (LKG) realized that with the addition of certain features, Core PILOT could become a fully fledged author language. That extended PILOT became part of the Western Terminal System at Western Washington University, and a number of other institutions followed our general approach in creating other versions of extended PILOT. The advent of the microcomputer led to increasing interest in author languages for small machines and given no origin PILOT was an obvious candidate.

Preliminary efforts at standardization indicated that there were two PILOT camps: one which wanted to preserve the simplicity of Core PILOT, and one which wanted to develop PILOT into an author language competitive with those used on the larger computers.

Although we were finally in the second camp, we saw no conflict between our goals and those of the first camp. That is, we felt it should be possible to implement the powerful version on the simplest microcomputers and to preserve Core PILOT syntax as a subset of the powerful version. To prove this point we set out to implement a powerful version of PILOT on the SPARC 4800. While doing this we consulted with the significant users of extended versions of PILOT and we attempted to combine the best of their ideas into a consistent syntax. The result of this effort was so successful that we were contacted with the producer, and now COMMON PILOT is available on the 4800 4800-4800 — 280 under CP/M Helix and North Star DOS, the TRS-80, TERAK TRS Alpha Microsystem, Parker-Erner, and on an system which runs standard versions of PASCAL. A number of additional implementations are in progress.

Before we discuss the details of COMMON PILOT we should mention some of the assumptions that underlie our design. The reasons we have discussed in part 1 of



COMMON PILOT

'There were two PILOT camps'

In this article we describe that COMMON PILOT must be a clear, based interpreter. We also discussed our reasons for preferring a language with explicit syntax that is a language in which each instruction leads to a single high level hardware action.

Core PILOT was chosen by a number of groups as the basis for extensions because of a number of excellent design features and we wanted to preserve them. We wanted to hold the number of instructions to a minimum; new instructions were added only if they provided an essential instructional function. Instructions which would shorten coding were included only if they would be heavily used in coding instructional material. One of the important features of Core PILOT was its regular alternation of automated record keeping. While it is often desirable to keep records during delivery of CAI, automated record keeping is almost always essential. Computer resources are consumed keeping data for most voluminous; then another can proceed. This is one of the prime reasons for the great expense of, for large computers, efficiency does not sell happy maintenance.

Perhaps the most controversial decision

we had to make was not to implement 16 comparisons. Core PILOT with extended limited integer arithmetic. We return to this with BASIC syntax and subject the variable names to single letters and only 2 optionally by single digits. As a compromise (cheaper this version than this) we use the names probably will have in the following.

COMMON PILOT programs consist of a series of instructions, one for line. Each instruction contains a code.

an operator, two letter code words
code for more specialized modifiers and operations
exception,
control a test field.

The most heavily used operator is the type code T. This code instructs the computer to display the test field following the colon at the terminal. Thus, the instruction

T This is an example

will cause the message. This is an example, to appear on the screen of the CRT. Variables can be embedded in the test field of the type statement. The computer will substitute the current value of the variable in the test at run time.

Obviously the computer must be able to distinguish a variable from text and would not want to reserve any special characters for this purpose which then could not be used in regular text. This was accomplished by the following syntax rule. A variable must be preceded by a flag, for example

and 8 for strong) and followed by a open which will not be displayed. For example, if the current value of the string variable `NS` is 10 and the current value of the numeric variable `NI` is 10, then the situation

7. **Final test** – your scores for the final challenge are final

Abstract: *See page 1000*

Subscripted variables cannot be embedded in the text field. The type-instruction at the end of the instruction which is used to display text in the terminal, must be used for the presentation of explanations for the asking of questions, and for the presentation of responses. Often the program will require a number of type-instructions at a new line multiple line messages. To simplify the coding, only the colon (and of course the text field) need be included in the record and no subscripting is used.

The script `sys code`, `Ac`, maintains the computer input/output from the terminal and to store the output as a memory buffer. Input characters will be accepted until a RETURN is entered. Numbers and string variables can be placed in the first field of the script definition using the same syntax and restrictions as apply for the `sys` instructions. A copy of the user response will be loaded into any string variable in the first field and the first parameterized member will be loaded into the number variable. For example, if the current `sys` is:

1. **Introduction**
 2. **Background**
 3. **Methodology**
 4. **Results**
 5. **Conclusion**
 6. **References**

My name is Mary, and I'm 14 years old.
After executing the answer buffer and the
drag variable M5 will contain the cor-
rect answer and the numeric variable A
will contain the number 14.

A major problem in programming the ramparts is to carry out a dialogue in fit-copy with the extensive variety of possible user responses. One component of this is the unpredictable use of spaces and extra COLUMNS. **PILLOT** automatically reserves multiple spaces to single space upon input. The problem of **copy**, **FE** can be used to set additional editing features, for example, removal of all spaces and conversion to all upper or all lower case. If an previous example of an accept was used then control of the construction

the 1, as the test field to build cross corners (in lower case and the 3 would create removal of all spurs. Therefore the contents of the answer field and of the variable NS would be

The match up code M instructs the computer to compare the first field of the search abstraction with the contents of the answer buffer. The match is a window string match. That is, the match will be successful if the sequence of characters in the last field of the search instruction corresponds exactly with the given buffer. Again using the same example, the co-

could see a potential match with the

Language:

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would not. Again the main programmer's challenge is to deal with the great variety of possible answers. Included in this programming, there are a number of special operators which can be used in the test field of a search instruction. Alternatives can be tested by use of the CDS instruction.

Tailgate, or **Tailgate**
Occasionally the window string search is less general, especially when restricted to short words like "no" which might be components of a large number of longer words. The percent open % can be used in the first field of a match instruction to restrict this generality. The percent open % has the following meaning in an open, or a space. The only limitation on the use of these characters in match instructions are the line length and the integrity of the programmer. Notice that it is a mistake to keep track of the open-to-close ratio options when programming the first field of the match.



James A. Roberts, Department of Management, McNeer Hall, Virginia University, at the central terminals of the main equatorial system, where each of the singularities on the horizontal boundaries, Γ_{max} and Γ_{min} , is located.

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the program, possible alternative sources of funding, and other possible activities.

The ampersand, **&**, is used as the AND operator in the first field of a search expression. It is useful to think of the effect of the ampersand in two ways: one as a restrictive *between* multiple elements on a list, and the other as a wild card character which matches an unspecified number of characters. Examples:

elements of a list — **&** *red* *yellow* *blue*
all card observations — **&** *ACE* *2* *3* *4* *5* *6* *7* *8* *9* *10* *J* *Q* *K*

where the second example maintains look-
ing for the word pre-challenge in the ac-
tivity — but it is making allowance for a
variety of spelling errors. Many of the
most common spelling errors, caused at
single letter misplacements. He allow for
those by the use of the asterisk, * which
indicates any single character. Thus the
expression:

■ Topol's
will match the response "Topolists"

Remember that CPM2KIN SELECT is an explicit language; therefore, all branches must be represented explicitly:

The jumpcode code *jmp* instructs the computer to transfer control to the line indicated in the next field of the jump instruction. The next field can be a label or up to six characters or one of three special instructions. Unlabeled new labels occupy space in a label table, thus reducing the amount of space available to control us. Therefore three special variables are used for the most common destinations for jumps: the next question (the next PR tick), the last tick accepted (the last A), and the new tick (the next M). These destinations, which flow through the program with the instructions, are referred to without use of new labels; thus, saving storage space and avoiding label overflow. The variable for these three are *Q*, *A*, and *M*.

Before displaying the remaining op codes let us see how these four could be combined and written outside the program:

struction dependent on prior conditions. The only condition we have covered thus far is created by the match instruction: a match either succeeds (a Y condition) or fails (an N condition). The Y or N condition can be appended to any opcode. An instruction with a Y condition will execute only if the last match attempted was successful; otherwise the instruction will be skipped. I think that instruction was devised for the sake of understanding the following sequence of instructions:

```
T Are you a male or a female?
A
M male/female
TN It's a pity you can't tell, but enter a guess
A
M male
TY OK, I'll send you to the male section of the program
JY P
TN OK, I'll send you to the female section of the program
JN FEMALE
PN
```

Incidentally, the system after the colon are not essential, but they do seem to add to the legibility of the program. Notice also that somewhere else in the program there must be a line starting with the label FEMALE.

The message up code C instructs the computer to carry out the message or string of operations specified in the text field. As mentioned earlier, the syntax of these instructions is the same as BASIC syntax. The text field of the computer instruction is usually an assignment; the keyword LIST is not used. A full range of floating point and scientific operations and functions are allowed for numeric calculations, and one and two-dimensional arrays of maximum dimension 999 are allowed. The range and accuracy for floating point operations differ from implementations to implementations; in some implementations floating point arithmetic is done using hardware, in others using software. String operations are also allowed. The maximum dimension of a string is 999, a length which effectively provides the need for string arrays. This in turn allows the simple function for subsetting:

String variable (string position, length)

Pseudo-variables are allowed so that instructions at the following syntax legal:

```
C AB (L,R) = MESSAGE
```

This instruction would convert the string "xxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxx" into "We will not attempt to give a complete description of the computer instruction capabilities here. This is controlled by what source who is familiar with an extended version of BASIC" and output.

The compute up code also is used to cause the joining of strings. The syntax for this purpose is

```
C- AB (L) =
```

where L indicates that we want the old operation and AB represents the string variable to be edited. The option L can indicate a C (consider the string) or U (translate the string to upper case). We replace all occurrences of character x with

Language

character y, and y increases all occurrences of character x by 1. This is one case where we have added an instruction to save coding. All these operations could be done using the assignment form of the compute code with string operators, but it would require much more code. It is difficult to give a true indication of the workload of this instruction without including lengthy sections of programs. The following may give some idea.

Suppose we had asked the user to give a list of all animals. The computer should be able to handle a variety of delimiters which could be used to separate elements in the list. This could be done by listing a number of delimiters on each match instruction but only with significant effort. The programming can be simplified by converting all the delimiters to commas by the following instructions:

```
C AB = %A
C- AB (L) = ,
C- AB = AB
```

The message buffer (%A) cannot be edited directly, so the first and third instructions are needed to transfer from and back to that buffer. The second instruction now converts any delimiters, commas, and plus signs to commas. A fair indication of the added result to the answer buffer, the match instructions need only look for commas.



The dimension up code D instructs the computer to allow space for arrays and strings. Only one variable can be dimensioned per dimension instruction. The syntax is standard BASIC, with the maximum dimension a 999.

The goto instruction up code U, instructs the computer to call a subinstruction. The first field is the name of the subinstruction, a label. All variables in COMMON PILOT are global, so there is no variable list on a subinstruction call. The end up code E, instructs the computer to return control to the instruction following the last U instruction. If no U instruction is found, then the E instruction ends the program. The text field of the E instruction may contain a destination if the return point is not in the instruction following the U. The syntax for the destination is the same as that for the jump instruction. The ability of this capability will be illustrated in part IV.

The graphic up code G, instructs the computer to treat the screen of the terminal as a piece of graph paper. The text field of the instruction may contain a variety of instructions including move, draw, point, erase, and move origin. Each of the preceding operations require coordinates

Coordinates are defined on the assumption that the screen is a grid of 50000 points with the origin (0,0) at the lower left corner. Draw and move operate from the current cursor position to the specified coordinates. In any particular implementation, the screen resolution may be less than 50000, so the coordinates are defined by whatever integer will make sense; most use of the screen without loss of information. In this way, graphics created for one implementation will function (at least in distorted form) on another terminal. The G setting, however, is best to avoid any of the 256 ASCII codes to the terminal as this gives the author access to the full range of control characters for any specific terminal. The following graphic instruction will cause a box to appear on the screen:

```
G 10000 200 24000 200 24000 4000
G1000 4000 21000 2000
```

and the following sequence will start a message in the center of the screen:

```
G 10000 200
T A message
```

The coordinates can be either numbers or numeric variables, but not unscripted variables. Obviously the effect of the graphic instruction is very dependent on the terminal hardware. For this reason not all of the implementations of COMMON PILOT include the graphic instruction.

Two file access up codes are included: the input, IR, and the output, RO. The text field of both of these instructions must contain a record number and a string variable. Transfer is between the file record indicated and the string variable a complete sector is transferred. The compute instruction is used to build up or to extract records from the sector when it is in the string variable. The actual file must be created internal to the COMMON PILOT program using whatever high-level computational language is available.

Only one file can be used in a COMMON PILOT program, but since that one file can occupy a complete disk, in a dual disk system, that is, with no access limitation. The first RO instruction contained in a program is a file open instruction. Its text field must contain the disk number and the file name.

The setup up code W, is used for the instruction, as is shown by the computer of run time. The text field of the instruction is the result.

The compute subinstruction up code M, is perhaps the most unusual instruction in COMMON PILOT. The first field of this instruction is a single string variable. This instruction causes the computer to execute the contents of the designated instruction as a COMMON PILOT instruction. This allows the author to include user-generated or randomly generated parameters as part of COMMON PILOT instructions. While this instruction is infrequently used, the instructional savings of many of the most complex programs is dependent on one or two applications of this instruction.

One of its simpler applications is to implement a directory. Say you had a list of

new problems—each of which started with a label (FROM, FROM2, etc.). The following code would give user-control of access to time:

```
T Which problem do you want?
A X
C 10 = "2 FROM INSTRU"
G 10 10
```

Note that the compute instruction can give the string version of the user-supplied number onto the stack plus jump instruction to 10. Then the X) user's execution of the jump. Often, more impressive examples of the use of this instruction will be given later.

Additional Conditions

The basic branch, mentioned two of the conditions which can be appended to op codes, the T and M conditions. Many additional conditions are included. The E condition will allow execution of instructions to which it is appended only when an error condition is operating. The one which gives rise to an error condition are errors in compute expressions and values. It is used a number in a response when a numeric variable was included. The latter is the most frequent use.

```
A X
T0 You must use something Try again
G 10 A
```

The error condition is cleared by a given expression or by a compute expression. A digit between 1 and 99 can be appended to an op code in a condition to T. The jump will

take. An expression can be appended to an op code as a condition. For example:

T0-3-A-4) A message

The instruction will execute only if the expression is true. Since the expression can contain any of the operators or functions legal in the compute instruction as well as the conditions =, <, >, <=, >=, and the operators AND (a), OR (o), and NOT (n), this is an extremely powerful feature. The expression can be either numeric or alphanumeric because the no processor can be either long, so allow the C condition to be appended to an op code. This will cause the instruction to be executed only if the last evaluated conditional expression was true.

A number of conditions can be appended to specific op codes to alter some details of their execution. The hang modifier (H) can be appended to the T op code (TH) to suppress the hang return and line feed at the end of the line. The J condition can be appended to the M op code to cause an automatic jump to the next M instruction if the current search fails. The S modifier on the M op code allows for some additional latitude in spelling errors, when appended to the A op code it becomes the script single character instruction. The X modifier is then appended to the A op code suppresses all automatic editing that is in between - so no error.



Professor Larry Holt at University University of a micro-based machine system (MATH, 1000 at Work in Washington D.C.)

jump based on the number of times the last A has been executed in sequence. If that would catch the digit condition. Then the instruction executes. This can be used to give a series of hints of increasing options for a person of the same user error.

Finally, there are a few additional options which can be included on the last field of the PM instructions. We have already mentioned the case and again editing options (L, U, and S). The M option clears the label table thus allowing pro-

gram programming with duplicate labels. The G option allows the user to insert GOTO commands from the terminal whenever this option is set. This allows the user to deviate from the planned program sequence, it is useful in debugging programs and in programming simulation games where there is no way of knowing in advance when or how should occur.

The next option, E, causes an immediate halt to a sub routine named \$END whenever a user response starts with the character E. The user has complete freedom in programming the sub routine. It can be used for a number of useful routines for example a dictionary, for debugging, or to provide a calculator capability. The following sequence will provide the letter

```
10000 C A0 = 54
10001 answer for editing
C A0 0
line taught line move 1
C 10 = "D 00 - 1000"
double assignment instruction
G 10 10
sequence assignment
T = 0
type word
G A
return to test concept
```

Notice that the edit version of the compute instruction and the execute indirect instruction are needed for the sequence. If the escape option were set when the last typed "SQW100" and "LCR1000" the computer would type 12 and then give the user another opportunity to answer the way and question.

Obviously it is possible to make coding errors in COMMAND PILOT. When a coding error is encountered the offending line is typed-out with an error code and control passes to the next line. In this way it is often possible to locate a number of errors in a single testing pass, and more important, the user who typically knows nothing of programming, can continue with the program (perhaps by typing GOTO P to the case of serious errors).

This completes our introduction to COMMAND PILOT. No single article can adequately describe all the possibilities of listed by a high level language, but we hope that this at least gives some idea of the capabilities of a good author language and an idea of how these capabilities differ from those of the typical computational language. For readers who are interested in additional information on either manual is available from:

Microsoft
3400 A Avenue
Lynnwood WA, 98036
USA

The cost of the manual is \$5.00, please include an additional \$2.00 for airmail postage.

(an appendix is available)

• To be continued

Larry L. Holt is Professor of Chemistry and Larry H. Holt is Chief System Programmer at Work in Washington University, St. Louis, MO, U.S.A.

Appendix

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- 05 - ENTER A/C PAYABLES
- 06 - ENTER SUPPLIES (NO) (HOW)
- 07 - ENTER SUPPLIES (NO) (QUANTITY)
- 08 - ENTER PAYMENT BANKS
- 09 - EXAMINE (P) ENTER SALES LEADER
- 10 - EXAMINE (M) ENTER PURCHASE LEADER
- 11 - EXAMINE (M) ENTER (A) COMPLETE RECORDS
- 12 - EXAMINE PRODUCT SALES

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- 13 - PRINT CUSTOMER STATEMENTS
- 14 - PRINT SUPPLIER STATEMENTS
- 15 - PRINT A/C STATEMENTS
- 16 - PRINT TAX STATEMENTS
- 17 - PRINT MONTHLY SALES
- 18 - PRINT BIRTH/MONTH PURCHASER
- 19 - PRINT YEAR AUDIT
- 20 - PRINT PROFIT LOSS ACCOUNT
- 21 - UPDATE AND MONTHLY P/L (C) (M) (A) (M) (C)
- 22 - PRINT CASH FLOW (P) (M) (A) (M) (C)
- 23 - ENTER/PRINT PAYROLL (NOT YET AVAILABLE)
- 24 - RETURN TO BASIC

WHICH DIRECT (ENTER 1-24)

- 01 SUB MENU EXAMPLE 01 - EXAMINE 02 - INSERT 03 - AMEND 04 - DELETE
- 05 - PRINT (L,R) 06 - NUMERIC COMBINATIONS 07 - SORT

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THE PERSONAL COMPUTER MARKET PLACE

The business side of the personal computer technology, from the hardware and sales of computers and software to the buyer

side of the small-business market place

American financial experts predict explosive growth in the small-business market during the next few years. They say, "will be impressive. There is one problem, however: the personal computer market will be being defined. As a result, many retailers will be left by the roadside. In fact, some experts now say that as many as one-third of all U.S. computer stores will go under during the next two-to-three years.

Since 1975, when the first computer store opened in the U.S., computer retailing has become a business where, as one consultant put it, "nothing stays hot for too long. Marketing strategies that worked last year, or even last month, may not work today. The storefront personal computer store will take a serious hit. One thing, however, is clear: computer stores in order to survive must keep up with the changing market. Thus, industry observers say, a department store among successful competitors is likely to emerge.

According to Stephen Sedman, an analyst of computer stores, will be divided in two major types — those which sell to small business, and those which sell to consumers. Sedman is an independent consultant and has interviewed the U.S. computer retail market for Strategic Business Services, a San Jose, California consulting group. Sedman also says that hobby stores will not play an important role in the retail arena during the next few years.

Many of the hobby stores opened at a time when all the markets seemed real. Now, Sedman says, "Now, the hobby stores have to decide between only the business and the consumer markets.

According to a computer magazine editor, the hobby market has become "not as attractive to retailers because it is quickly reaching a saturation point. Growth in the hobby market, he says, is about 2 per cent each year. Sales growth in the small-business market, however, is about 30 per cent each year. He explains that this means selling computers to hobbyists has become unappealing and relatively unprofitable. As a result, new stores are opening in the more business markets, while older hobby stores are making the difficult transition

into the small-business market place. Sedman says that computer stores, wishing to sell to small businesses, must take on the characteristics of a systems company. This means that they will offer highly skilled sales help, service and software packages, he explains. In addition, he says, these retailers will need a comprehensive understanding of their clients' business practices in order to better meet their computer needs.

Increasing business small-businesses are considering buying computer systems. At the same time, competition between computer stores is growing. Particularly in the cities, this competition is already intense. Reflecting the opinion of other industry observers, Sedman says that the experienced retailers will prevail as competition between stores continues to increase.

While experts expect big growth in the small-business market, opinions are divided on the sales potential of the consumer market. Despite the success of companies which primarily sell to consumers, such as Tandy's Radio Shack, there is question whether this market will increase as fast. Some experts say that consumer sales have already peaked while others foresee unlimited growth.

Adding to problems stemming from an uncertain market, some computer stores are creating their own problems. Two common dilemmas which computer stores which open themselves are under capitalization and over-investing.

Under capitalization is a common problem of small businesses in general. But in the computer retail business, it is particularly troublesome. Federal guidelines call stores are not capable of giving credit service. Store owners are frequently unable to acquire enough funding from the banks and other financial sources. In other cases, store owners underestimate the amount of money needed to operate a successful store. As a result, many businesses are poorly run. In time, the businesses close.

Under capitalization has been especially severe among the hobby stores, many of which are run by hobbyists themselves. The business gets off to a bad start and is never able to recover.

The other problem is over-investing in more equipment among larger scale stores. Simply stated, over-investing is the misprudent use of money. A store tries to

provide its customers with the latest and best. But, if the store's equipment is completely obsolete, it is a waste of money, time and effort. And, if the equipment is not

immediately superior to the previous generation, several large companies, with plenty of capital, have decided that they will be the computer's leading manufacturers. Computer vendors such as Digital Equipment Corporation (DEC) and International Business Machines Corporation (IBM) have a number of advantages over the United States. In addition, it has four department stores, computer, including Sears, Montgomery Ward, Macy's and Bloomingdale's, are doing well, the idea of selling personal computers in these stores.

So far, however, neither the computer vendor stores nor the large department stores have given the smaller independent retailers a good deal of competition. The department stores seem extremely cautious and appear to be waiting for a more clearly defined market before they step in. The vendor-owned stores, on the other hand, are not selling many computers.

One independent store owner says that DEC's stores are not, at least now, earning their keep. The stores dealing in a lot of business to DEC's OEMs, however, and thus in handling money to DEC, he adds.

The DEC stores also have been an education center. Classes are offered to the retailers and general shoppers. DEC speaks have educating people on the benefits and uses of the computer, the price of money, hoping to later sell them a computer system.

In addition, several computer vendors are entering the personal computer market place. General Electric, Hewlett-Packard Data Corporation, Altair and Altair have joined Tandy Corporation and Apple Computer Inc. in the process of offering U.S. government regulations concerning personal computers. According to one computer expert, the more quickly these companies experience to get what they can at a potentially huge market. "No, though these companies have not run any personal computers up their Apple, he says. There are nevertheless setting up Apple. The next is a matter of time.

It seems likely that the larger companies will hold off entering the personal computer market until they feel that the small or computer have completed the task of defining the market — work, and strong points. Once that happens, it is likely that they will move quickly.

In the meantime, experts say the struggle to define the personal computer market will continue. Small companies and stores that say will come and go. They will be the evolutionary process will slow down in the past when the larger companies feel comfortable. Then, the experts say, the personal computer manufacturers will take on three of the market's most successful with the large computer industry.

By Stephen Sedman, a San Jose, California consulting group. Sedman also says that hobby stores will not play an important role in the retail arena during the next few years.

PACKING IT IN



Microcomputers becoming more complex. How VLSI enables Very Large Scale Integration is one example they offer.

Very Large Scale Integration — VLSI. It all sounds rather boring, doesn't it? But this is going to be the next development of importance from the semiconductor industry, and its impact is going to be far reaching. In it is perhaps somewhat surprising that the semiconductor business, which has in the past been a world leader in that major growth industry — silicon — should come up with such a poor name for the subject. Just adding a "Very" to the existing "Large Scale Integration" seems somehow to be a little on the kiddie side.

But maybe the obvious restriction in its silicon generation capability has been the result of firm major. The application of intense thought and effort obviously has acquired imagination. Certainly the results of VLSI that you and I will be able to take advantage of will have been thought clearly, in terms of brain power, by the semiconductor industry's designers and engineers.

In essence, VLSI comes the ability to pack on a circuit, approximately the same size as those currently available, many times the functional complexity that is possible today. This will be achieved, at its simplest level, by reducing the geometries of the individual circuit elements within an integrated circuit. This reduction is often defined by the criterion of the width of line that can be etched into the circuit. A fairly standard width at the moment is 5 microns or thousandths of a millimeter. State-of-the-art is represented by 3 micron widths — a 60% size reduction. With the new VLSI circuit, this will be taken down to widths between 1 and 2 microns — a reduction of up to 80% in current state of the art.

This however is by no means the limit. Using silicon as a substrate, it has been estimated that the theoretical limit to this development is around 0.5 microns. At this point the fundamental laws of physics start getting in the way. From there on, other substrate materials will take over. The obvious point is that by reducing to a width of a single laser dimension, the actual increase in theoretical circuit den-

sity that can be achieved (and therefore the complexity of the circuit) is 100 times greater than that possible today. But, this is only in theory.

There are one or two practical problems that such development poses. The major one concerns the semiconductor manufacturers themselves at least those that operate in the merchant market, selling their wares to all comers. Another can come the end-users, and what they will end up with as available products and components from which to construct their systems.

The semiconductor industry's problem has already revealed two possible solutions, both of which are diametrically opposed, and both are liable to have a significant effect on the end-user's different view.

"One or other will come out on top"

But first the problem. Several years ago Gordon Moore, one of the founding fathers of the leading US semiconductor manufacturers, Intel, produced a statement that became known as Moore's Law. In effect, this said that it could be shown that circuit densities doubled every year. Basically this also meant that the functional capability of circuits doubled. Up until the advent of VLSI processing capabilities, this law has been true and simple, and the marketplace has been ready, willing and able to absorb all the features the semiconductor industry has been able to throw at it.

That is now changing, however. Last year, Gordon Moore announced a new law that was very much a modification of the original. He said that the functional complexities that are now becoming possible mean that it will become increasingly difficult for the semiconductor industry to actually design and develop products that (a) make use of that complexity, and (b) will in sufficient volume to be a viable commercial proposition. This is of fundamental importance to the industry, which by the very nature of the production pro-

cess, employed has to sell in high volumes to a large number of individual users.

Also, the design and development costs of these high complexity circuits has been alarmingly high. IBM, with more processors cost around \$20 million to develop. The 8086 cost around \$1 million. These days to develop a chip of the highest complexity, the semiconductor industry almost needs to guarantee itself a reasonable market for the part.

The point of Moore's revised version of his law is that now the industry can put very complex functions onto a chip, it doesn't necessarily follow that more features will. If they do, it is inevitable will reduce the breadth of available market for the part, and make it a dubious commercial venture from the start. The alternative is to increase complexity no higher than it is today.

Moore sees only a few avenues open to the semiconductor industry where this problem will not operate. This means that it is necessary devices, where the demand is insatiable, and the complexity of semiconductor technology can be exploited to the full. But any device using large functions is a different matter. He summed it up at the time by saying "the semiconductor industry may well be left saying 'thanks for the memory'."

The pain for complexity would not stop, however. Moore sees that robotizing taken over more and more by the systems manufacturers using software means increasing features. Current designs would become very much the order of the day. This is already the case in much of the mainframe computer industry where most of the major companies have their own families. In fact IBM is often reckoned to be the biggest semiconductor manufacturer in the world, for some.

The logic behind this suggestion is that it will only be those companies that can afford the development costs of new complex circuits. This will not be because of their general financial clout, but because they will be able to afford to more feature the devices actually at a loss, on paper, because at the overall added value the devices will provide at the system level. In good enough selling point, engineered

an silicon can be worth a lot in the marketplace).

It is interesting to note that, in the small systems field, Commodore already owns a semiconductor company, MOS Technology, the makers of the 6502 micro-processor used in the PET. Again, looking to purchase at least a token in a small West Coast manufacturer, Muskrat.

The disadvantageous approach here has been recently proposed by US market-starch company, Intel and Judson. It is their opinion that the introduction of VLSI circuits will lead not to more custom design, but less. Instead, they see the introduction of much bigger and more complex general-purpose circuits, particularly microprocessors. The logic behind this suggestion is that a powerful circuit, possibly of 32-bit word length, could be manufactured in/so general enough to satisfy a wide range of applications. This could be possible because it would be powerful enough to use other simpler software routines, to dedicate it to any specific applications.

This has obvious attractions for the semiconductor companies, who after selling many millions of dollars in the development of the part would have the large potential returns from a very large market.

The potential of this market does, however, seem to grow one point. Software is now often more expensive to produce than hardware, and this is a trend that is much more likely to get worse than better.

Viewpoint

A general-purpose processor, no matter how powerful is likely to have several specific drawbacks when so individual an application or system is being considered: so the software overhead in developing that system could well be large. The very software costs are going, it may well prove more economical for systems manufacturers to produce software produced for them, hardware capable of providing the specific functions required, rather than try to software engineer them.



Whatever route the semiconductor industry eventually follows, or indeed whether it is a mixture of the two, it will undoubtedly result in changes for the small computer business. For some time, the most likely outcome is that the two opposite routes will co-exist, they may even survive side by side. There is however a chance that one or other will cease

out its top end, or large customers, the winner will be determined not by its capabilities, but by the way those capabilities are exploited by the system manufacturers.

At last, what, it would appear more likely that these systems companies will use an in-house semiconductor plant, or very close to it, with one will be in a better position to engineer new unique selling points and features into their equipment than the others that have been using general-purpose processors, and software engineers the facilities they require.

However there is one thing that strongly militates in favour of software engineering. This industry has shown a remarkable propensity for self-help, especially in the software field. If someone — the ubiquitous Arnold Schnugga working in his back bedroom for example — develops some new software for a microprocessor that looks even half reasonable, then do the manufacturers say, "How dare you! Keep your hands off it! Nope. They must rather to say "well done", and offer to market the software for him.

This is likely to be the case here, which will mean that the systems houses could well end up producing what might be termed very complicated components.

If things do go this way, then it is time to invest in high-level language training, for soon there will be plenty of work to do. ■

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THE IMPERATIVE INTERFACE

This reference article is an attempt to categorize and describe the small computer market.

Imagine this: You possess several low machines that can process information easily and quickly, that run on steady power, make life easier for people in business, industry and education. What's more, you can make a good profit selling these machines.

The only trouble is that between you and the bulk of people there's a screen. It's a transparent screen. You can see the people on the other side and they can see you. But you cannot communicate the benefits of your machines to them, and they cannot express their needs to you.

That is the small computer scene today. True, there is no end of discussion and

'The future cannot be postponed, especially if it's about to become yesterday.'

publicity — chiefly of the wrong kind, with the word microprocessor (often defined) figuring like a magical incantation in a spell. There are constant reports of an impending revolution — one which has been about to happen for the past year or so — and isn't you sense the vague dissatisfaction of people who have been kept waiting for something, something? The truth, of course, is that the revolution has been happening and its rate is accelerating

by the day. The time will come, within the next decade, when its speed will subside, not only individuals but whole nations — if they are not prepared.

Japan and the US are well advanced in the usage of small computers, they are information societies in the making. In the US alone, about a quarter million personal computers have been sold. In Europe, in spite of deep anxiety about the future, labor and management implicitly agree that it is essential to integrate the small computer with society.

But in Britain there is a time lag between acceptance and implementation which, if it is drawn out too long, will have serious sides to (a) the country's competitiveness in world markets. Tied in with this is the problem of not just interesting people about, but also educating them to buy and use, small computers.

Everyone agrees that the market is there. But because no reliable research on a sufficiently large scale has been undertaken, the market remains as shapeless as it is misleading.

The screen separating vendor from customer cannot be torn down. But it must somehow be transformed into an interface.

The interface allows communication between the two groups. But what should it comprise?

Just as an interface has many lines, each component of the general question has a separate answer—but the interface, the interface, will turn out to be surprisingly simple.

We start by viewing the problem as a whole. Then we break up the whole into parts, dealing with each in as complete a way as possible, ignoring any overlap between parts.

The whole is the assertion that there is a huge market in small computers. There are



slendly — using experience and some information — the status on the market:

- 1 Computers in the home
- 2 Computers in schools
- 3 Computers in higher education and research
- 4 Computers in industry
- 5 Computers in the professions
- 6 Computers in departments of big and medium-sized business
- 7 Computers in small business

This has become a big market in the States. But it has reached a plateau there and as a percentage of the total market in doubling year by year. The reasons are not hard to find. The so-called "home" computer



went in a sense a headlong over the top just beginning to appear when I call the true home computer. The "home" computers are now after some upscaling, being presented as suitable for school, university and small business use. American sales methods emphasized the play-it-well-go-angle leading many people to half expect the computer to program itself. It's not that hard to see in those "home" computers are in actual use. The true home computer is a distant asset.

The "distant asset" which is a true home computer is the home video-computer system with plug-in modules for games, elementary programs, and a simplified instruction set. This, in turn, may be displaced by the screen television sets which incorporate — almost as an afterthought — microprocessors — and which have the ability to plug into any public database like Prostat. Once these intelligent TVs are priced under \$200 and available in the high Street, there will be a sales boom, quickly followed by a market glut as happened with electronic calculators. But the success of the inevitable shake-down will still be doing good business.

In competition with the intelligent TV set as consumer devices will be language translators, "terminals" for exams, intelligent dictionaries and tutors, all very compacted with single line displays, sold through mail-order such as W. H. Smith, Harcourt, Ross, Dumas and National Harmond and Seabridge. Also available will be microprocessors tested too with speech abilities.

Marketing

The electronic stationary market, now established, will develop heavily on new products coming out at strategic times like Christmas.

Computers in schools

It is a widespread belief that there is widespread ideological opposition, one that can only grow more acute with the increasing numbers of small computers.

Opposed to this is a body of opinion increasingly almost to belief that says future generations of computers will hardly need programming. The American main pitch (over time) The elementary programs will already be resident in the computer and the computer will in any case tolerate instructions that are "fuzzy" by today's standards. That is, instructions will not require far more closely to natural language. The belief is based on the fact that computers are becoming increasingly fast, and that improvements in memory density will be as close to two orders of magnitude.

But for the foreseeable future the programming shortage will continue. The obvious place to alleviate the shortage is in the school.

Computers in schools can not only be used for acquiring programming techniques but as teaching aids. A computer in every classroom introduces into a lot of computers. But the drawback is that the education authority that is constrained by a tight budget is opposed to an increasing amount of expenditure about small computers. It goes back to the fact that the (unfettered) microprocessor leaves large but the microcomputer is hardly feasible as a word let alone as a tangible object.

A major effort is needed to educate authorities about small computers, their advantages, versatility and utility.

The market is well-defined but the price strings are tightly controlled. The opening and shooting of the price depends very much on government policy.

The great advantage of selling to schools is that a line of application software can be left to the schools themselves to develop. The schools market is worth pursuing with Science rather than later as has happened in France. The government of the day will admit the future cannot be postponed, especially if it's about to become yesterday. It will be obliged to undertake a massive purchasing exercise for schools spread out over a few years period. And this will have to happen by the middle of this decade.

Universities, perhaps the best established market in Britain, and currently the most accessible, it holds out in fulfilling the promise of fruitful interaction between industry and research. It is a research establishment and university departments of all disciplines that available developments in hardware and software take place. It is this fully aware of the massive efforts of

IBM, RCA, Texas Instruments, G.E., ILL, Plessey, Intel, Zilog, Matsuda and a host of other companies and military establishments. But I stress the word interaction. It is easy to develop programs, programs created, pattern recognition, artificial intelligence, analysis, tables and applications software. It is most often here that the customer in fact becomes a supplier to or a developer for the market. Symbols are good words to use to describe the relationship.

The strength of the universities lies part in the computer use in faculties as departments as computer science and literature. The main faculties are encouraged to use computers, the more they contribute, build on each other and increase the impact of computing in all walks of life, both through teaching and in co-operation with the wider.

Of course, there are limited numbers of copies of higher education and research, but increasing numbers of students in different disciplines are exposed to small computer usage. They graduate, enter employment, carrying with them the ability, interest and will to use small computers. The graduates of this decade will in the next couple of decades add yet another powerful impetus to the proliferation of small computers.

Modular software can be developed by universities and company personnel and incorporated by manufacturers into hardware, then mass produced and sold cheaply.

It is vital that manufacturers with universities are strongly tied every year. Vendors should regularly commission projects and adapt a low-cost policy of employing students from all kinds of disciplines or if this is not possible, allow them to handle and use visitors.

Universities are the obvious place for the development of new-line software and efficient algorithms. Much software now sold for small computers is of dubious quality. It is real software without with the real but quite extensive and the error not quite eliminated.



Marketing

Industry is another strong, well-established market ranging among prices limited to data logging or modeling and the more mundane stock control and data processing in factory offices. It is in these respects a highly specialized market with computers being sold to specialist companies that in turn sell packages for specific applications.

One section of this market is, of course, the microprocessor in dedicated applications such as monitoring the state of sensors, but this does not concern us here. This market will be amongst the most solid of the seven, but has as yet scarcely been touched.

More than any other sector, this one will expand in response to the availability of cheap computers. That is, increased production of the product will actually stimulate increased demand, rather than the other way round.

Doctors, dentists, lawyers, accountants, consultants of one sort or another, architects, surveyors, estate agents: just a small lot that could be expanded five-fold.

Each profession can be catered for by a special hardware-software package, as needs more easily put pointed than those of a small business.

Professionals are always on the lookout for labour-saving devices. They are more capable of grasping both the mathematical computing and its cost benefits. The one quality can also be emphasized as a level of intelligent typewriter with word processing capability.

Professionals are receptive to new technology if it means less drudgery and greater rewards. But they will give their thumb to products that do not come up to their expectations. Any vendor who wants to offer a professional package had better work closely with professionals to develop it. Professionals are not shy of telling others of their pleasure or displeasure with a product.

The professional market is large now, and its growth will be steady though not spectacular. Market penetration is now shallow as yet: the opportunities are immense. Serving this market is an expensive lure for the small software vendor. Apart from its size it has the outstanding merit of being identifiable, with each profession having fairly standardized requirements. These lend themselves to easy production with a consequent lower price per package in turn leading to a large volume of sales.

Computers in departments

There is a lot. Increasingly profitable market: big business already well acquainted with computing through mainframes and minicomputers aware of small computers and wishing to use them: locally stated sales or tied to mainframes.

It is up to the vendor to push his small machine as a word processor, a part of the electronic office: an intelligent terminal, a local processor of information which will later be used as data for another, larger computer.

This market is practically made-made, but big business means to be well served, and state concerned, that microcomputers are "main strength" for the job. Part of the convincing can be done by extensive advertising, participation at exhibitions and the holding of seminars. There does still remain a credibility gap, chiefly in the region of software. The only convincing bridge across the gap that I can think of is described at the end of this article.

Computers in the small business

One of the greatest difficulties with this market is a satisfactory definition of what is small business. This is scarcely surprising since they are thick on the ground and differ from each other almost as much as twice over twice each other.

This market is the biggest potential, and so the most tempting of all. It is the least definable, but its individual varied needs and qualities the combination is enough to give a software house nightmares.

It is the maker has noticed a strong factor into element in what has gone before he will not be wrong. But in discussing the present state of the market one must give one's hopes on the near future, for the marketing but it is that right now the market is fragmented because the selling structure is fragmented: without cohesion or cooperation among vendors.

There is a general trend approach to that most vital and most elementary rule of marketing: market research, a piece of an approach to the product offered, the services, the packages. If one, through research has been done on the extent and needs of the sector of the market it is being kept a close secret without apparently benefiting the initiator or initiator of that research.

There is no standardization of hardware and software. There is a tendency (initially now diminishing) to change all that the market can bear with no thought for the effort this has on future sales. There are at least five bus structures and a corresponding number of languages, each with numerous dialects, available on small computers. In short, a chaotic assemblage of hardware.

It is time now to talk about emergency planning that will apply right across the board, and anyway rapidly presents its own needs.

But there are agreed needs. The main need is to combat the danger that a fundamentally unprepared (dis)business with small computers will set in: delaying progress and leaving future at a severe disadvantage.

Establishing, expanding and maintaining with the professional customer is being tried in many ways but these ways are being followed in different directions and by different travellers.



Without the latest communications being brought together and coordinated in one initiative, there will be no change in the current situation. The vendors of small computers are like men who have struck a lode of solid gold but who are trying to mine it with tooth picks.

There can be only one matrix that will do the job of educating the customer, coordinating market effort, lowering prices through increased volume of sales, lobbying government, maintaining standards of ethics and product quality, representing Britain's export efforts, ensuring cooperation between originator, vendor and customer. That interface is a Small Computer Marketing Association empowered to do all these things and funded by a member ship levy.

It would be only too easy for the Marketing Association to become a self-perpetuating, bureaucratic sluggish, but it would surely not be beyond the wit of its members to build an oligarchy. To agree for instance, that it would not stay in existence beyond the next critical decade and that its main job is to spread the use of small computers. No doubt the very idea not to see the utility will be the subject of lively, even bitter (and healthy) criticism. But it is essential. In no other way can a massive well-directed effort be made in Britain.

Do you know the answers?

How many microcomputers are there in universities? In Government departments? In businesses? What are they being used for? What do small businessmen want? What are their problems? Is the small business market really as big as people say it is? If so, not how big? Should the industry as a whole produce a flood of go-to-market books and pamphlets for the public? Shouldn't there be a massive professional advertising campaign educating the media and extending over three months every year, spent increasingly and monthly advertising? Should the government be pressed into giving special tax concessions for purchasing of small computers?

So the article ends with many questions, many more asked, no answers given, available to any, but with answers sought in necessary and only forthcoming skill of the people in the small computer scene come rapidly together (without colluding) to create the Small Computer Market Association.

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Table 1

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ACCOUNTANTS' GUIDE TO MICROCOMPUTERS



In this concluding article, Kusmirak explains why a microcomputer is worth it.

Use of computers in the accountant's office

In my previous two articles (Janus2 and 3) I have dealt with the types of equipment a practicing accountant might have for himself or for his clients, and the various matters he should consider when recommending the purchase of a system or program to his clients.

In this article, I will give you some ideas to consider for the cost-effective use of a microcomputer in your own practice, both to increase efficiency and profitability and to increase the practice potential.

The two fields I am most often approached are accountants for attorneys:

- Incomplete Records
- Time Recording and Job Costing

In the case of incomplete records there are a number of systems available ranging in sophistication and price between \$3,000 and \$15,000. Basically, I would recommend that you look at systems that provide:

- a clear audit trail
- a clear set of working papers
- a set of accounts (drafts) that can be modified after discussion with the client

If the facility to print final accounts with full schedules and notes is available, this is a worthwhile asset. But the cost of providing it on more systems may exceed your budget.

Any system chosen should provide the free forwarding of accounts to your own requirements. It is a waste of money to buy any system that does not give you this flexibility.

In choosing a system do not be influenced purely by the cost reports. Remember that your secretaries or staff accountants will have to key in data, and they will need software in easy readable screen with clear input instructions.

It is also important to remember that data being entered will be posted out rapidly on edit and printers in the range of 120 to 180 characters per second should ideally be chosen. Anything slower can clog up the system, although if you want quality reports you will need a dot-matrix printer installation.

The same considerations apply to choosing a time-recording system.

Have you want to check on the number of staff, the number of clients and the number of transactions with which the system can cope. If the system cannot cope with your requirements with all the data data mounted, it is too small.

The system chosen should show you clearly:

- how much time was spent on each client, and evaluate it
- how much staff member is spending his time
- work-in-progress
- expense analysis.

'Anything slower can clog up the system'

Costs for a system will vary dependent on the number of staff and clients with whom you are dealing, on different rates of practice, may require different rates and types of media. It is important to consider the potential growth of your own practice and to see whether the equipment you are studying is capable of ages and expansion.

If you have a system to deal with your own time recording requirements, you might consider offering a service to some of your clients, such as retention, survey, etc. etc.

Other accounting/bookkeeping services that might be offered either to clients or through an broker approved bureau or vice to the public include Sales Ledgers

Purchase Ledgers and Payroll. Many small towns have a lot of scope for this type of business service.

In selecting the right type of system a thorough review of your potential client requirements should be made so that you are not caught short with a machine that will not cope with potential volumes.

Once you have a microcomputer system you can use it as a letter box listing, and not only in the practice that they will encounter when auditing clients' systems. Even on present hardware there will be lots of demands in the commercial field by the middle of the 1980s, but also in programming. In this sphere the development of programs for dealing with tax matters and tax planning should be considered.

In management departments, the microcomputer can be used to prepare statistical and analytical reports. The word processing facilities that are being attached to more and more systems (such as the one on which I am preparing this article) enable rapid report writing. These facilities enable one to correct an original report and retype it at speeds of about 500 words per minute.

Use of the same word-processing facilities can increase the efficiency in the accounts typing pool. A copy of last year's accounts can be easily amended (provided by the audit accounts) when he completes his draft of the final accounts and reprinted at great speeds. Thus eliminating any backlog that may normally arise.

In these three articles I have sought to give a general picture of the microcomputer world so it might affect the practicing accountant. The editor of Computer Age would be pleased to hear how accountants are using microcomputers or what problems they or their clients are encountering. ■

Conclusion: Mike Kusmirak is the Managing Director of Expertise Computer Systems Ltd of Nova House, Allen Road, POA, POA editor of Computer Age.

The author is a managing consultant with ETC Consultants, the largest firm of management consultants advising medium-sized and small companies in the UK. ETC's client base is part of the Finance for Industry group, a wholly private enterprise association. E.F. Underhill and Commercial Finance Company were set up in 1945 and is the prime UK source of medium and long-term funds for small and medium-sized companies.

COMPUTERS FOR THE SMALLER FIRM

Part 2: Should we be using a computer?

We have now reviewed some of the claims of machines that are available. Could we benefit from using such machines, and if so, should we be purchasing our own equipment or paying for external services, or a bit of both?

This decision on computers should be guided by establishing that there will be a low level of such an assessment is not always easy — how do you evaluate the worth of better sales analysis? What price is to be placed on the goodwill generated by a better service to customers?

ASSESSING THE NEED

The first task is to expose any need for change. This is to assess whether the change should involve computerisation or not.

Here are some of the questions we might be answering:

Accountants

- are we coping adequately with the daily accounting requirements of the company — or are we giving overwork credit or taking in late advantage of purchasing discounts or getting into a panic at the month-end close?
- do we figure at all when it comes to money and how much or to which we owe money — can we predict our cash-flow position and so avoid a liquidity crisis?
- can we analyse our sales in terms of how much and to whom and more importantly, by the profitability of each product?

- does paperwork get generated too frequently or slowly for reasons of appearance, or is there a lack of essential paperwork due to inadequate systems or staff shortage?

Production

- are our inventory levels matched to needs, is money unnecessarily locked up in stock, or does customer service suffer from our running out of finished products?
- are we planning our material purchases sensibly with due regard to production needs, suppliers' performance and economic order quantities?

Management

- does management have information of the true and current position of the company or is it working on figures that relate to some previous period — are we driving by looking to the rear view mirror only?
- have we the data to help us to plan the future with reasonable confidence, are we able to establish budgets in support of our goals and then to monitor

our performance against such budgets?

Marketing

- What do we really know of our market — what data do we have of our own transactions or show the trends in demand or to show the changes occurring in the market?
- are we able to prepare figures in such a way that we can compare them with national figures to determine our strength in the market and our possible future prospects?
- can we maintain the true development of our market share?

When a list has been made of areas needing change we can weigh up the possibility of computerisation against the alternative solutions. Judgements must now be made on the basis of benefits and costs. At this point it can be helpful to call on independent specialist experience from outside the company.

What computer system will be best for our needs and what will it cost?

Let us assume that we have identified a possible need for complement data processing. What type of equipment should we use and how much is it likely to cost?

There is no simple solution to most problems. The best solution for one company may not be right for another appearing to have the same problem — due to the geographical availability of services, quality of staff or other considerations.

Let us look at some typical solutions where the company relies entirely on outside services, where it combines some in-house equipment with outside services, or where it is completely self-reliant.

BUREAU SERVICES Off-site Processing

With this type of service the user sends his data to the bureau, where it is processed and the results returned to him.

The original data may be in the raw state, unprocessed, or on some computer legible medium, such as punched paper tape,



Fig. 1: Peter Douglas (left) and Alan Smith (right) from Computing at York. Peter (left) is the author of part 1 of this Computer in Use column in the September.

punchcard, computer-legible tally roll, etc. If the bureau requires the data to be prepared for computer input, it will be necessary to use a Data Preparation Service or to have relevant equipment available in-house. Such equipment can cost from as little as £200 up to several thousands of pounds.

Batch processing is appropriate to most applications where two or more days delay is acceptable between the dispatch of data and receipt of the results. It is sometimes possible to reduce the turnaround to a matter of hours or even less, by arranging for hand delivery and collection, or by transmitting the data over telephone lines.

The advantages of a bureau service are that the company does not need skilled computer processing staff, is able to relate the cost of processing with the volume of processing required, and does not incur any major capital outlay. The main disadvantage is that within the bureau computer system company records are only updated periodically and between computer runs it may be difficult to ascertain the up-to-date position.

The cost of data preparation will stage upwards from about 10p per thousand characters entered and can represent as much as half or more of the cost of a small project, such as an analysis of sales. The proportion will reduce very considerably as more of the company's processing is entered to the bureau. Increasing profitability when related to the savings once the books of original entry have been transferred to the computer.

Guidelines

commercial ledgers, for stock recording, and for some management analysis might be £2,000 a year.

data sharing

The use of time-sharing will usually involve the company in leasing its own terminal through which it transmits data by telephone link to the bureau computer. The terminal will probably have a facility for storing certain responses from the computer, and user will be able to receive all the processed results. Otherwise the results will be dispatched by post or on-line means.

The advantages of time-sharing over batch processing, lie in the greater control the user has when scheduling and managing his processing runs together with the speed of processing responses, which can be immediate. Time sharing provides a company with all the benefits of in-house facilities including access to records as and when required, without incurring high capital outlay. The user only pays for the amount of computer power he requires — but shares the remaining power available to other users.

The disadvantages of time-sharing may be the high cost of communication with the computer via the terminal, over the telephone network, and the tendency for such services to be non-competitive for the smaller application. However, the

profits. Processing charges vary enormously, depending on geographical location and other factors, and will on the main tend to be more expensive than other bureau solutions for the smaller processing requirement.

PARTIAL SYSTEMS

When data is processed partly on in-house computer equipment and partly through an outside computer service, we have a partial system.

Broadly speaking a company's data processing may be divided into two areas of activity:

1. the day-to-day maintenance of various records and the processing of transactions against these records
2. the periodic extraction of various banking analyses and statements and the preparation of schedules for management and investors.



Small business firms, such as Clonmel, County Wick, are finding it difficult to cope with the increasing costs of computer services.

It is the day-to-day need of answers, say to a book keeping records that makes a company reluctant to transfer them to an outside service. The results that the use of a bureau for the company's period reports involves the additional cost of collating and preparing the data a record time prior to entry into the outside computer. The second time handling cost can be avoided, however, by installing a small in-house computer (such as a VME or a main computer). Not only will this save day processing time, but have all the advantages of being computerised but the computer will store data needed for the period process while dealing with the day to day needs of the company. This data can then be transferred directly to the more powerful outside computer for preparation of the period reports. Such an arrangement can be less expensive than installing in-house equipment capable of meeting both requirements.

This approach means that larger volumes of data may be handled by a given number of staff, whilst a very high standard of accuracy is assured in addition, with the continued accessibility to live records, staff are able to operate more efficiently by responding to the queries made by the computer.

Continued on P19



Big business. A/E/PLA

It is possible for a company to maintain all its accounting operations and to produce analyses of management information, financial and otherwise by using the services of a bureau.

Processing done with a bureau for the small to medium sized company will charge from less than £100 per month to perhaps £25,000 per annum. A typical figure for maintaining the sales, purchases and

approach can offer many small and medium sized businesses an ideal solution and will do so increasingly as revenues become less expensive and telecommunication services improve.

The cost of a single terminal can be less than £1,000 if purchased or £200 per month if rented, although typical commercial applications often involve terminals costing several thousand

Macroprinters Microprices

Looking for dot-matrix printers costing a lot less than you budgeted for?

Stop looking.

These three from Anadex not only offer lower initial cost, but also provide substantial savings on servicing.

For around £900, the Anadex DP-8000 provides 80-column printing at 112 characters per second, 84 lines per minute; switch-selectable baud rates from 110 to 9,600; 100M character head life; three standard interfaces (RS-232C, current loop and parallel bit); vertical tab, form feed, skip-over perforation controls; adjustable sprockets for any paper size; self-check diagnostic test facility, 1K character buffer standard with 3K option.

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required 96-column printing at 134 characters per second, plus all the features of the DP-8000 described above.

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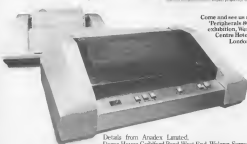
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11. *Journal of the American Statistical Association*, 92, 1997, 1029-1038.

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Abstract

Phys. Med. Biol. 1991, Vol. 36, No. 1, pp. 1-10. Printed in the UK
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Programmer's Electronic Handbook: Version 28-0000. Modules plug in to give choice of eleven language translators, calculator, string editor, a Special Modules can be ordered by Vendor. Pp. 28-00-00-01-01 for more modules. Listed for modules. No stock. AppleLink Computer.

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Figure 1 consists of four bar charts arranged in a 2x2 grid. Each chart represents a different level of agreement with the statement 'The government should do more to protect the environment'. The y-axis for all charts is 'Percentage of respondents' ranging from 0 to 100. The x-axis for each chart is 'Level of agreement' with categories: 'Strongly agree', 'Agree', 'Disagree', and 'Strongly disagree'. The data is as follows:

Level of agreement	Strongly agree	Agree	Disagree	Strongly disagree
Strongly agree	85%	10%	3%	2%
Agree	70%	25%	3%	2%
Disagree	55%	35%	8%	2%
Strongly disagree	40%	45%	10%	5%

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Appendices

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The *FAIR* is otherwise straightforward in principle, using a first-in-pair rule whereby the first respondent to a question is given priority. The question is then asked of the second respondent, and so on, until all respondents have been asked the question.

Figure 1

- **Phases of a team's lifecycle** (early, mid, late, team is all Phases)
 - **Early** (stronger focus on who and what all is) - all team members are new and are still used by the project
 - **Mid** (stronger focus on how) - a more experienced team is present
 - **Late** (weirdly) - same
- **Difficult things for construction teams**
 - **Team** is a social network, not a static program, and therefore **TA** is not a **TAO**
 - **TAO** (Team) is **TAO** (programming and team) (same)

1998, 1999, 2000, 2001, 2002, 2003, 2004, 2005, 2006, 2007, 2008, 2009, 2010, 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019, 2020, 2021, 2022, 2023, 2024, 2025, 2026, 2027, 2028, 2029, 2030, 2031, 2032, 2033, 2034, 2035, 2036, 2037, 2038, 2039, 2040, 2041, 2042, 2043, 2044, 2045, 2046, 2047, 2048, 2049, 2050, 2051, 2052, 2053, 2054, 2055, 2056, 2057, 2058, 2059, 2060, 2061, 2062, 2063, 2064, 2065, 2066, 2067, 2068, 2069, 2070, 2071, 2072, 2073, 2074, 2075, 2076, 2077, 2078, 2079, 2080, 2081, 2082, 2083, 2084, 2085, 2086, 2087, 2088, 2089, 2090, 2091, 2092, 2093, 2094, 2095, 2096, 2097, 2098, 2099, 2100, 2101, 2102, 2103, 2104, 2105, 2106, 2107, 2108, 2109, 2110, 2111, 2112, 2113, 2114, 2115, 2116, 2117, 2118, 2119, 2120, 2121, 2122, 2123, 2124, 2125, 2126, 2127, 2128, 2129, 2130, 2131, 2132, 2133, 2134, 2135, 2136, 2137, 2138, 2139, 2140, 2141, 2142, 2143, 2144, 2145, 2146, 2147, 2148, 2149, 2150, 2151, 2152, 2153, 2154, 2155, 2156, 2157, 2158, 2159, 2160, 2161, 2162, 2163, 2164, 2165, 2166, 2167, 2168, 2169, 2170, 2171, 2172, 2173, 2174, 2175, 2176, 2177, 2178, 2179, 2180, 2181, 2182, 2183, 2184, 2185, 2186, 2187, 2188, 2189, 2190, 2191, 2192, 2193, 2194, 2195, 2196, 2197, 2198, 2199, 2200, 2201, 2202, 2203, 2204, 2205, 2206, 2207, 2208, 2209, 2210, 2211, 2212, 2213, 2214, 2215, 2216, 2217, 2218, 2219, 2220, 2221, 2222, 2223, 2224, 2225, 2226, 2227, 2228, 2229, 2230, 2231, 2232, 2233, 2234, 2235, 2236, 2237, 2238, 2239, 2240, 2241, 2242, 2243, 2244, 2245, 2246, 2247, 2248, 2249, 2250, 2251, 2252, 2253, 2254, 2255, 2256, 2257, 2258, 2259, 2260, 2261, 2262, 2263, 2264, 2265, 2266, 2267, 2268, 2269, 2270, 2271, 2272, 2273, 2274, 2275, 2276, 2277, 2278, 2279, 2280, 2281, 2282, 2283, 2284, 2285, 2286, 2287, 2288, 2289, 2290, 2291, 2292, 2293, 2294, 2295, 2296, 2297, 2298, 2299, 2300, 2301, 2302, 2303, 2304, 2305, 2306, 2307, 2308, 2309, 2310, 2311, 2312, 2313, 2314, 2315, 2316, 2317, 2318, 2319, 2320, 2321, 2322, 2323, 2324, 2325, 2326, 2327, 2328, 2329, 2330, 2331, 2332, 2333, 2334, 2335, 2336, 2337, 2338, 2339, 2340, 2341, 2342, 2343, 2344, 2345, 2346, 2347, 2348, 2349, 2350, 2351, 2352, 2353, 2354, 2355, 2356, 2357, 2358, 2359, 2360, 2361, 2362, 2363, 2364, 2365, 2366, 2367, 2368, 2369, 2370, 2371, 2372, 2373, 2374, 2375, 2376, 2377, 2378, 2379, 2380, 2381, 2382, 2383, 2384, 2385, 2386, 2387, 2388, 2389, 2390, 2391, 2392, 2393, 2394, 2395, 2396, 2397, 2398, 2399, 2400, 2401, 2402, 2403, 2404, 2405, 2406, 2407, 2408, 2409, 2410, 2411, 2412, 2413, 2414, 2415, 2416, 2417, 2418, 2419, 2420, 2421, 2422, 2423, 2424, 2425, 2426, 2427, 2428, 2429, 2430, 2431, 2432, 2433, 2434, 2435, 2436, 2437, 2438, 2439, 2440, 2441, 2442, 2443, 2444, 2445, 2446, 2447, 2448, 2449, 2450, 2451, 2452, 2453, 2454, 2455, 2456, 2457, 2458, 2459, 2460, 2461, 2462, 2463, 2464, 2465, 2466, 2467, 2468, 2469, 2470, 2471, 2472, 2473, 2474, 2475, 2476, 2477, 2478, 2479, 2480, 2481, 2482, 2483, 2484, 2485, 2486, 2487, 2488, 2489, 2490, 2491, 2492, 2493, 2494, 2495, 2496, 2497, 2498, 2499, 2500, 2501, 2502, 2503, 2504, 2505, 2506, 2507, 2508, 2509, 2510, 2511, 2512, 2513, 2514, 2515, 2516, 2517, 2518, 2519, 2520, 2521, 2522, 2523, 2524, 2525, 2526, 2527, 2528, 2529, 2530, 2531, 2532, 2533, 2534, 2535, 2536, 2537, 2538, 2539, 2540, 2541, 2542, 2543, 2544, 2545, 2546, 2547, 2548, 2549, 2550, 2551, 2552, 2553, 2554, 2555, 2556, 2557, 2558, 2559, 2560, 2561, 2562, 2563, 2564, 2565, 2566, 2567, 2568, 2569, 2570, 2571, 2572, 2573, 2574, 2575, 2576, 2577, 2578, 2579, 2580, 2581, 2582, 2583, 2584, 2585, 2586, 2587, 2588, 2589, 2590, 2591, 2592, 2593, 2594, 2595, 2596, 2597, 2598, 2599, 2600, 2601, 2602, 2603, 2604, 2605, 2606, 2607, 2608, 2609, 2610, 2611, 2612, 2613, 2614, 2615, 2616, 2617, 2618, 2619, 2620, 2621, 2622, 2623, 2624, 2625, 2626, 2627, 2628, 2629, 2630, 2631, 2632, 2633, 2634, 2635, 2636, 2637, 2638, 2639, 2640, 2641, 2642, 2643, 2644, 2645, 2646, 2647, 2648, 2649, 2650, 2651, 2652, 2653, 2654, 2655, 2656, 2657, 2658, 2659, 2660, 2661, 2662, 2663, 2664, 2665, 2666, 2667, 2668, 2669, 2670, 2671, 2672, 2673, 2674, 2675, 2676, 2677, 2678, 2679, 26

- The two categories of 1988 analysis, 1989 to present were grouped as a single category 1989-1999 present.
- Virtual and manual representation played a role in the 1989-1999 period. 1989-1999 analysis of 1989-1999 period.

Keywords: child support; child welfare; child abuse; child neglect; child maltreatment; child abuse and neglect; child support; child welfare; child abuse; child neglect; child maltreatment; child abuse and neglect

Two unique and valuable components of the Standard CURB

the following theorem:

Theorem 1. Let $\{X_n\}_{n \geq 1}$ be a sequence of independent random variables with $E X_n = 0$ and $\text{var } X_n = 1$. Let $S_n = X_1 + \dots + X_n$ and let $\sigma_n^2 = \text{var } S_n$. Then, for any $\epsilon > 0$, the following holds:

$$\lim_{n \rightarrow \infty} \frac{1}{\sigma_n^2} \sum_{k=1}^n \text{var } X_k = 1.$$
[illegible]

- 1) *How many people will be in your company?* (The *FAIR* calculator is geared toward companies with 100 employees or fewer. Larger firms will have to make their own calculations for their firms.)
- 2) *What type of business are you in?* (Only 10 are available currently in this calculator. Consider this limitation. Currently, the calculator includes construction, education, health care, information technology, manufacturing, non-profit, retail, services, transportation, and utilities. Other businesses may be added in the future.)
- 3) *What is your company's annual gross revenue?* (The calculator is geared toward companies with annual gross revenue of \$1 million or less.)
- 4) *What is your company's annual gross profit?* (The calculator is geared toward companies with annual gross profit of 10% or more.)
- 5) *What is your company's annual gross profit margin?* (The calculator is geared toward companies with annual gross profit margin of 10% or more.)
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- 20) *What is your company's annual gross profit margin?* (The calculator is geared toward companies with annual gross profit margin of 10% or more.)

1. The first step is to identify the problem.
 2. The second step is to define the problem.
 3. The third step is to analyze the problem.
 4. The fourth step is to develop a solution.
 5. The fifth step is to implement the solution.
 6. The sixth step is to evaluate the solution.
 7. The seventh step is to monitor the solution.
 8. The eighth step is to maintain the solution.
 9. The ninth step is to improve the solution.
 10. The tenth step is to document the solution.

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Other treatment options have a varying level of success and may have side effects. In some cases, the treatment may be repeated. The treatment may be repeated if the patient has a relapse or if the patient has a recurrence of the disease. The treatment may be repeated if the patient has a relapse or if the patient has a recurrence of the disease.

These findings suggest that the use of the "one-size-fits-all" approach to the treatment of patients with bipolar disorder may not be the most effective. Further research is needed to determine the optimal treatment for each patient.

[illegible]

Table 1

1. **Author:** [Name]
 2. **Title:** [Title]
 3. **Year:** [Year]

100

10

100

1

10

11

10

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DETAILED SPECIFICATION

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4545

- [illegible]

DOI: 10.1002/for

- [illegible]

[illegible]

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- Standard MIDI input plus programmable range control keypad
- 600WATT power amp
- Full 8 key roll over
- Easy load with L&D for TTY compatibility
- Remote L&D

44/45 10/10/2019 10:10:10 AM

- 1999: **Wiederholungsstudie** (2000-2001) (2000-2001) (2000-2001)

CONCLUSIONS

- `help-usage` to show all interactive keyboard codes and VIM, adding another set of keys

[illegible]

- **Power output**
 - **Distance/Time**
 - **Heart Rate (b/min)**
 - **HR_{max} = 220 - Age** **HR_{rest} = 70** **HR_{avg} = (HR_{max} + HR_{rest}) / 2**
 - **Calorie Burn**
- Consider potential changes for more personal definition

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[illegible]

- Complete Nylon Keyboards @ \$299.99 each
- Stripped Nylon Keyboards @ \$219.99 each
- Nylon Keyboard Manuals @ \$2 each,⁸
- Software Manuals @ \$3 each,⁹
- Revised 3 Keyboard components

1000

► Pump 12

NAACOM 2 is a powerful unit which is ideally suited to this application. Initial trials indicate that it can be used successfully as a communications aid and progress here are underway with Portable Microsystems Ltd. Buxley, with a view to developing 'post production' models. However, funding for this venture has still to be found.

Of course, the inherent flexibility of the microcomputer means that M.A.C. is not restricted to the main selection method. It is possible to tailor the selection method, the number of options and the type of selection of the device to the individual user.

The reluctance of top administrators to recognise the importance of micro-electronics permeates even though it is the ruling profession. At government level it has been considerable demonstration amongst the professionals who are in daily contact with handicapped people relating to the indifferent and seemingly unchanging attitude of the present service provided by the CND's government appointed manufacturers of communication equipment. It is these professionals rather than the Department of Health (the largest agency responsible for supplying communication equipment to the disabled community) who are aware of the limitations of the traditional communication aids and the potential of microcomputers in this field. Yet they are unable to voice their feelings or assert the status quo for fear of jeopardising their professional code of conduct.

Project

I am well aware that the Department of Health had three fingers badly burnt when a combined with a viable manufacturer fell through and left a number of unserviceable devices in the field. However eight years have since passed and it is about time that the unethical monopoly is broken and small but competent firms such as the manufacturers of the Electrical Communication (each ought also to submit a programme to CND/HEH) are encouraged to respond. It is interesting to note that the same firm is developing an alternative way — programmable communication aid despite an earlier



M.A.C. (left) and M.A.C. (right) in the laboratory of the Department of Health.

unsuccessful application for funding to the HRDC and even attempts to gain Department of Health approval for its other equipment.

There is an urgent need for immediate government action to coordinate direct grants to the research laboratories and to within the number of devices available to disabled people. Regional Resource Centres should be established where handicapped individuals can be assessed and emphasis placed on the matching of the user's capabilities to a wide range of aids, not just the motor bus as it presents. There must also be adequate provision for making available one-off aids and to an ongoing close links between research and manufacturers.

While the abolition amendment bill which is certain to curtail the number of handicapped buses from makes a major impact on the future of the House of Commons, the disabled community is expected to live up to a reduction in the number of aids supplied as well as services such as home help in addition to the aids which affect it.

A conference workshop is being held on Friday, May 20th at King's College London, to bring together all concerned parties to review the aid and to plan further action to ensure that policy makers at national and local level know about these developments and make informed decisions for them. All are most welcome — details are available from Project Operator of 27, Tavistock Square, North Hill, London, WIC 6BT. Tel: 01-253 8444.

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► from 42

erasing mistakes

There are no special skills required by the staff using the smallest equipment. Although the operator will generally have typing skill, this is not essential as most data is entered through a compact keyboard key chain.

The potential disadvantage, particularly with VBCs, is that data is entered generally through a single station only which restricts the volume of work that can be handled. Also the capacity for work is limited by the somewhat slower methods of processing involved.

IN-HOUSE SYSTEMS

Small business computers, such as the VBCs and micro or mini computers, also will meet all the processing needs of the smaller business.

The total cost of such an in-house system for a small to medium sized business is unlikely to be less than about £10,000 and more probably in the region of £20,000 to £25,000. However, in such companies it is unlikely to bring in less than £50,000 although such generalizations are always subject to exceptions.

Some of the most expensive micro-computers can be expanded considerably

Guidelines

as applications are developed and introduced, and it may be advantageous to employ software data processing personnel. Although the day-to-day operation of a micro-computer does not call for a data processing expert, the development of programs and systems certainly will and the very high cost of using external services can often be avoided by employing one.

SUPPORTING SERVICES

Most suppliers of computers (hardware) will be able to offer program rates (software) for many of the common business and scientific functions. These are called packages and their costs can vary enormously. They are typically about one tenth of the cost of equivalent systems designed from scratch for an individual user.

The main suppliers of software, apart from equipment suppliers, are the software houses.

It is very difficult to give a good guide to software costs. However, applications on a VBC might be as the region of £300 to £500 for each application package, and



A VBC (Very Basic Computer) system for a program (see Microcomputer).

Further: There are general terms for the use of a range of devices, all with varying forms of computers at the center. The most widely used of these is the word *program*, which handles the entry, storage, retrieval and editing and allows a great deal of automation, of repetitive typing tasks as well. Readers dealing with this and the wider aspects of the office of the future, will be available later in the year from ICA, Cambridge, 1 Victoria Street, Windsor, Bucks SL4 1ET.

Consultancy assistance

Within the scope of this article an attempt has been made at giving some kind of answer to the questions:

"What sort of equipment are we talking about?" and "What is the order of cost?"

This has been done in the certain knowledge that not everyone would find the figures familiar — although they are all drawn from examples in the author's first-hand experience during 1979.

The process of selecting the right data processing solution is akin to selecting the best means of travel. Whether we use cars, buses or a plane, walk or drive, is a combination of means, well depend on the goals we wish to achieve, the resources in which we must operate and the budget available to us.

A very large range of equipment is available to the customer. The developing technologies, which make computers respond to the spoken word and which herald powerful data transmission facilities by the use of laser beams, are steadily increasing the options available to us.

Already it is possible to communicate with a mini computer in our own style of handwriting, already we may enter data through a simple push button telephone hand set and receive prompts from the computer in the spoken word. Already we can sit in our armchairs and use our televisions set as an information terminal, using the facilities being offered by the BBC, the IBA or the Post Office (Cable, Cables and Presses).

As progress continues and changes influence the cost of data processing will come within the reach of more companies and will eventually be as familiar as the photo copying machine.

How then can a company make a sound judgement on what form of data



Microcomputer for word processing. Microcomputer (see Microcomputer).

and will support several data entry points. A number will also offer real time working which means that data may be processed or records displayed, in time step with the relevant business activity.

Such mini computers, with ever improving powers to send, receive and begin to replace the traditional main frame computers, in all but the largest businesses. The price for best configurations of this class of mini computer can start from under £20,000, with the average installation comprising machinery and some critical software, probably being in the range of £40,000 to £50,000.

The proportion of total cost represented by systems and programs continuously rises

£10,000 to £15,000 for equivalent software that is specially designed. These figures would increase in mini computers to perhaps £10,000 for a package and another from £5,000 to £10,000 for the complete equivalent.

It is important to appreciate that there is no fixed relationship between the cost of a computer and the cost of software required for the company's systems. During a computer's lifetime, expenditure on software may well exceed the original cost of the computer.

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TOPICS IN ARTIFICIAL INTELLIGENCE

Part 4: Computer Vision



Figure 1

Previous articles in the series dealt with representation of problems in colour, planning a strategy, and pattern recognition. Remains such problems may seem to be outside the remit of Computer Age.

A framework for machine perception

It assumes the sense of sight is perhaps the most powerful and superior form of all the senses. Not surprisingly, therefore, an enormous amount of research effort has been expended over the years in attempting to emulate the visual processing capability of the human eye. For example, a computer to "see" its own surroundings. The subject of machine vision certainly falls within the remit of Artificial Intelligence studies.

As the very cost of this sort of processing falls in this context, "seeing" is increasingly being up with questions of interpretation

and understanding. For example, a television camera might easily be used to "see" its surroundings in the sense that it can electronically reproduce and transmit a replica of its visual environment. In artificial intelligence terms, however, is talking about machine vision we are much more concerned with the problem of operating on such an image so as to determine an understanding of its content, either by attaching a label test, adding information to narrative stored environmental knowledge in some way or by initiating some action which confirms that understanding.

Vision can appear deceptively simple. Figure 1 shows a person from a top or side view which can build a small array can sorting together unobscured pixels in the correct configuration. Although we can readily grasp the potential difficulties of building together the pieces in the right order and relative orientation, we might be tempted to take for granted the process involved in processing the scene — which might be possible, speeded down

partially obscured from view, and more — in the first place, processes which must occur before the problem of assembly can even begin. If a machine is to be used to assemble tasks — and it is self-evident that such a machine would have enormous potential, particularly in an industrial environment — such problems must be faced.

In this article we shall explore the basic processes of machine vision and make, at least some of the potential difficulties



Figure 2



Figure 3

Series



Figure 4

which contain the designs of a processing machine.

We can identify perhaps three criteria which must be satisfied for an effective processing machine:

- (a) It is necessary to extract information about the real world and translate it in the form of an image to such a way as to preserve the essential characteristics and relationships of the original.
- (b) The image produced must be processed so as to isolate or emphasize its important features and to emphasize irrelevant or unimportant information thereby ensuring the processing of correct information.
- (c) The content of the image must be recognized as interpreted and appropriate action initiated.

Machine perception of simple patterns

Let us describe and expand these ideas by means of a simplified example. Figure 2 shows an envelope; the last line of white dots, across the postcode, is a group of lines and numbers which give a zip reference to each component line of the geographical location of the envelope's intended destination. Let us then consider how the problem of reading such a postcode by machine might be solved on a generalised framework outlined above.

If we ignore the details of how to isolate the postcode from the other information on the envelope and how to select one character at a time, then the real-world environment to be processed in this case reduces to two-dimensional representations of alphanumeric characters.

Now, then, the logic of the character in the field of view must be extracted in an image produced for subsequent processing. There are many ways in which this might be done. For example, a flying spot scanner is a simple device which can project a narrow beam of light at successive points on the visual field so as to scan the entire field point by point. By measuring the amount of light reflected at each point an image can be produced in the form of a matrix of points, each corresponding to the transmission of reflected light at that point. In this particular example we should find that only two levels of intensity are significant: their levels corresponding to black

pixels (points of zero intensity) and white points (where the transmittance surface is unobscured). The image produced therefore will take the form of a matrix of black and white points which should approximate to the shape of the original character.

This process is summarized in Figure 3. Figure 3(a) shows a typical character which might fall into the field of view and Figure 3(b) a grid of points which might be formed by the scanner. By superimposing the grid over the character and distinguishing those elements of the grid which are predominantly black from those which are predominantly white the digitized character — our processed image — as Figure 3(c) has obtained. A two-level (two levels) image of this form is particularly suited to computer processing, in so far as it is a representation (aside the machine) in a straightforward form. What would you say is the principal factor which determines how accurate a representation of the original character is the image?

We are now made to move on to the second stage of processing, where we wish to operate on the extracted image so as to maximize the probability of correct interpretation at the final stage. A typical problem which may occur is the type of data extraction described above must be done in one stage to transform a multi-level image formed from continuous and selective line segments into a representation in the form of a finite number of discrete black and white points. In any case the transformation process is susceptible to quantization error and the extracted image will not have exactly the same shape and form as the original except in certain limited cases. The example of Figure 3, for instance, shows how the original character is approximated by the binary image.

Equally important is the fact that for a variety of reasons — data made on the envelope, slits or more type heads, poor quality paper, and so on — the image produced may contain a certain amount of

noise in the form of spurious black points on the image matrix or white points appearing where black points should be. Figure 5(a) shows an example of this.

A technique commonly used to minimize the effect of noise and quantization error is a process called smoothing, and instances of which operate as follows:

Consider a small square or "window" of dimensions 3×3 image points and superimpose this on the image matrix, centered on some point of interest which we shall call P (see, for example, Figure 4). Now count the total number (N) of black points in the window. A new (transformed or processed) image is formed by making the point at position P on a new matrix a black point if N is equal to or greater than some threshold value, or a white point otherwise. If we choose, say, a threshold of 4 in our example of Figure 4, for instance, then the point at position P on the new matrix would be changed to a black point.

If we now apply this procedure by moving the window so as to centre on every point of the image matrix then we produce a transformed matrix with the same dimensions as the original, but if the process has been effective, with spurious noise eliminated and any sharp variations smoothed by quantization noise smoothed out. Figure 5 shows a typical image before and after the application of the smoothing procedure when the threshold was set at 4. Can you predict in general terms the likely effect of selecting a higher or a lower value for the threshold?

There are, of course, many other pre-processing techniques which might be applied — for example, the reformatting of the image on the grid or its rotation to an upright position (position reformatting), the reduction of the image from basic matrix (binarization) or the reduction of the image matrix to achieve full use of the grid (area normalization) — but algorithms for these procedures will not be considered here.

The final stage of processing in machine vision, when an interpretation or recognition of the image is carried out, is largely that of a matter of applying some kind of pattern recognition technique to the image produced by the first two stages. Since this was the subject of the previous article there is no need to repeat the basic principles introduced there. (See issue 4.)

We now have an idea of the fundamental processes involved in machine perception. However, the situation we have considered so far is rather restricted. It is clearly necessary to contemplate the perceptual ability required by an automatic, possibly machine, such as that described earlier, to see the restricted nature of our approach so far in such a case, and in a whole host of applications where we might want to make use of a machine which can see, we need to interpret a three-dimensional scene rather than a two-dimensional character. In the following section, however, we shall see that although new techniques are necessary to deal with this new type of problem, the same basic framework is applicable.



Figure 5

Adopting a procedure for interpreting



Figure 2

real world scenes is not very different in principle from the previous scheme for two-dimensional figures, of necessity of its more sophisticated detail.

We begin by noting that, in practical terms, these dimensional scenes can only conveniently be handled by machines as their two-dimensional projections, although these differ from the previous simple alphanumeric characters in that their lines include regions corresponding to the faces and surfaces of solid bodies (think for example, of a photograph of a cube). Let us restrict ourselves for the present to a discussion of scenes whose two-dimensional projections consist of just straight lines.

The first stage of processing is, as before, to extract the information from the visual field and produce a machine-oriented representation. The added sophistication of a typical real-world three-dimensional scene suggests that a 'feature' camera might be an obvious candidate as the 'artificial eye' here. To convey the subtleties of the scene we may then store the image as produced by means of a matrix of points as before, but now storing not one of a

Series

number of brightness levels at each point rather than one previous black/white simplification.

In the second stage of processing, if we are to keep our computations simple, we need to take some fairly drastic action to reduce the very large amount of information produced at the first stage. A sensible way of doing this is to reduce the scene to a line drawing. This preserves the essential characteristics of the image, and yet tells us, as shall shortly see, almost the possible limit of interpretation of the scene if regions exist. This process requires an algorithm which can detect the edges and vertices of objects in the scene—a task which is computationally achieved by looking for sharp changes in brightness levels in the original stored image data set stored. Figure 3 shows an image, in this processed form, of a scene depicting two solid boxes stacked one on top of the other.

Figure 3 also illustrates another image feature of some perception and leads finally to a consideration of the third stage of processing, the interpretation of the real-world scene. It will be noticed that in the line drawing representation of our three-dimensional scene, an interpretation of the scene will have to be made without a complete view of the objects contained within it. For example, since we saw the boxes from just one angle, certain faces of the boxes are partially or completely removed from the field of vision. Further—*as in this case*—the scene is made up of a number of distinct objects, then there is a high probability that the presence of one object will obscure part of another. Thus, before we can recognise the objects of the scene we must analyse the image for information about the differ-

ent surfaces, faces, totally occluded by boundaries, lines present in the scene and which represent lines in which objects

One method for carrying out such an analysis has been developed by Clowdson. The principles of the method are widely understood and rely on the observation that a great deal of information about the regions of an image and their most likely patterns of association can be obtained by observing only the vertices of a line image—the points at which there is a junction between the straight line segments.

For example, a junction which takes the form of Figure 7(a)—the **YJBC** junction—gives strong evidence that it is a point at which three connected surfaces meet. This is illustrated in the figure by drawing in the lines between those surfaces. An example of this kind of junction is easy to find if you look again at Figure 3.

Alternatively, consider the **ABCCB** junction shown in Figure 7(b). Reference back to Figure 3 once more will show that this type of junction generally provides evidence of two surfaces which are connected. Again, this connection pattern is indicated by drawing in appropriate lines. A few moments of study will reveal that Figures 7(a) to 7(c) illustrate the five different series types which can be found in the image of Figure 3. As an exercise, identify all the vertices for yourself and check that there follow a valid analysis of the depiction of the scene.

In fact, it turns out that only about eight different vertex types are required to allow the analysis of almost all scenes represented as straight line drawings. One further type of vertex, which is not found in the example given in the **MATCHED TEE** shown in Figure 7(d). This shows that a part of the picture where lines meet at the same straight line will tend to link to other regions on the opposite sides of that line chain. Can you think of an example where such a junction might occur?

Although not universally applicable, methods based on this simple principle have been remarkably successful in analysing image-based upon line drawings of real-world scenes. The result of applying this type of analysis is to produce a list of distinct objects in a scene and to catalogue each visible region of the scene made up of lines. Objects of characteristic shape may then be identified and the whole scene interpreted by looking for the spatial relationships among them.

Perception is a brain on location which can, however, have a tendency to take for granted. Perhaps only when we seek to simulate that faculty by means of a machine does one really appreciate the complexity and subtleties of the mechanisms of man. This article has attempted to identify by the main problems not tackled if man has means to be realised. Finally, it should be stated quite loudly that despite the considerable progress made in recent years, current machine vision is still at a relatively early stage with many dark corners still to be explored.

Dr Pauline A. de la Haza, *AFRC Laboratories, The University of Aston, U.K.*
Gateshead

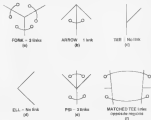


Figure 7

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So far we have encountered three methods for describing a working or logic function: using electronic switches, algebraic functions and truth tables. Now we shall introduce another method which is often conveniently used by designers of electronic logic systems.

In this method a special graphical symbol, known as a gate, is used to describe the logical functions we have encountered so far and others which we shall meet later on. In the electronic and computer literature there are many different sets of graphic symbols to describe these functions. We shall use the symbols used by most electronic components and computer manufacturers. Here the AND, OR, NOT (negation) and Exclusive OR gates are as in Fig. 9 (a), (b), (c), and (d) respectively.

Using these symbols we can illustrate (8)* as in Fig. 10,

and the EX-OR function as equation (9)* and Fig. 9 (d) as in Fig. 11.

In this system, the NOT gate is sometimes omitted and replaced by a 'bubble' as in Fig. 12 (a) and (b).

Two very extensively used gates are the NAND and NOR gates. The NAND gate (derived from the abbreviation NOT AND) and NOR (NOT OR) gate are as in Fig. 13 (a) and (b).

These gates are sometimes drawn as in Fig. 14 (a) and (b) respectively.

The equivalent of the gates in Figs. 13 (a) and 14 (a) and those in Fig. 13 (b) and 14 (b) is a direct consequence of De Morgan's equations. (See Issue 4). The symbol in Fig. 13 (a) is used if S depends on both A and B , i.e. S is false if both A and B are true, while the symbol in Fig. 14 (a) is used if S depends either A or B , i.e. S is true if A is false or B is false. A similar distinction is made in the choice between the symbols in Figs. 13 (b) and 14 (b).

Now these gates are implemented by electronic circuits. The distinction between the two states (true and false) of the input(s) and output of a particular gate (or other logic devices we shall meet in the following article) is made by assigning a particular voltage level to each of the true and false states. Let us call these voltage levels High and Low. Thus if A , B or S is true then the voltage on the pin to which it is connected will be High, and if it is false — Low. In TTL these voltage levels are 5V and 0V. On the other hand if A , B or S is true then the voltage level will be Low and if it is false — High.



Fig. 10

* See Issue 4.

IMPLEMENTING THE FUNCTIONS

Linking the two circles the circuit is given



Fig. 9

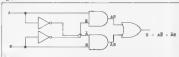


Fig. 11



Fig. 12



Fig. 13



Fig. 14

Designed programming language more pleasing (most of our readers of the past decade). They are not really easy to compare for anything other than a few large applications.

To those that worry about the end of

Comparison

Personal computers, it then says it is only necessary to say "wait and see". The \$2000

Personal system of today will rapidly become the \$1000 Personal system a year hence, and the \$500 system the year after. No great predictive ability is needed for this; the designs are already on the drawing boards.

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stop-display	CTRL, S
flush-output	CTRL, F
EOF	CTRL, C
RTS (abort)	CTRL, G
DEL	CTRL, X
TAB	CTRL, I
LF	CTRL, J
BCI	CTRL, Q

especially important

OPERATING SYSTEM COMMANDS

- C — call the Pascal compiler
- B — call the Editor
- F — call the File Manager
- E — run the worldfile
- X — execute a code file.

(For A.P.L.L.S.M. see Manual)

EDITOR COMMANDS

- A — adjust indentation +
- C — copy either from internal buffer or from file
- D — Delete +
- E — find
- I — insert +
- J — jump to beginning/end/nearest
- N — adjust to newline
- P — print at next page
- S — split editor +
- R — replace
- U — set environment/variables
- V — verify that screen is full
- X — exchange characters
- Z — zap — change delete

+ — useful when starting as a minimalist

OTHER EDITOR FEATURES

repeat factor permitted before

command

" " changes direction to backward

" " changes direction to forward

" " means repeat until eof

" " means repeat until change

RTN (CTRL, C) usually accepts

ESC usually rejects change

FILE MANAGER COMMANDS

- B — look for lost blocks
- C — change name (+)
- D — set date
- E — extended directory list (+)
- G — get into worldfile +
- K — crunch spaces
- L — list directory (+)
- M — make directory entry
- N — clear statistics, new +
- P — set volume profile +
- Q — quit file manager +
- R — remove files (+)
- S — associate file with name (+)
- T — transfer files (+)
- W — what is state of worldfile
- Y — what is volume online
- Z — attempt to repair lost blocks
- X — zero the directory on a formatted disk

+ means useful when starting as a minimalist

(+) means either "+" or "RTN" allowed on valid matches. "T" stops for confirmation

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In entering a date the screen shows the available nights within all the blocks for that date and the following 5 days. Without re-entering a date the display can be stepped backwards and forwards to 1 day before. Last years are automatically dealt with and there is a perpetual calendar to instant call.

GUEST BILLING

The program covers for about 100 rooms per block and makes invoicing of guests for communications and other services and extras extremely easy. The guests accounts are called by entering their room number and services and extras entered by pressing an appropriate key from a menu list that can expand. Final accounts show charges and add the VAT and any service charge. The printer produces the party's account and a copy can be filed.

The two systems are integrated as one program, but the ROOM AVAILABILITY system is available as a separate program for £250.

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WRITE IT YOURSELF

Part 3

This is the last article on the construction of assemblers. The previous two appeared at issues 1 & 4. Readers may wish to refer either direct or via Computer Age.

More previous article (CA March) described how pass 1 of a two pass assembler builds up the symbol table; this can be shown by the diagram below.



This shows how pass 1 translates some segments of an Intel 8080 assembly program into symbol table entries. There is no need to worry about what the program segments actually do, the main point is understood in that pass 1 takes symbols from the program that is to be assembled and builds up the symbol table. Pass 2 then uses this table and also the operators and pseudo-operation tables to produce a machine language program. The last two tables, which never change during the operation of pass 1 and pass 2, are set up by the procedure called *init* which is executed as pass 1.

The algorithm for pass 2, which again I have explained at length as shown below, is structurally identical to that of pass 1, is also, however, *different* considerably in detail.



Pass 2, like pass 1, uses a number of subsidiary procedures. Some of these procedures are also used in pass 1 and have been described in the previous article of this series.

A class of procedures that are used in pass 2, and which I have only partially described, are those concerned with *anything* of the various tables looking for symbols or operators names. Examples of these procedures—which are used in pass 2, are:

- look for operators
- search pseudo op table
- look for symbols

They are essentially similar and involve searching down a table looking for a match.

Since I have described the search pseudo op table previously, and also because of their similarity, I shall only describe one more, namely the procedure called *init* for operators.

This procedure has four parameters: the first parameter is the operator name that is to be searched for; the second parameter is a boolean variable which is set true if the operator is found in the operator table; the third parameter is an integer variable which is set to contain the value of the operator; and the fourth parameter is of the operator in the operator table.



The procedure called *init* searches for the value of an operator name and places it in the file used for storing the machine language instructions. Similarly, the procedure called *init* searches for the value of a symbol and places it in the same file. Thus if pass 2 is currently assembling the first 8080 instruction:

LDAX TOP

where TOP has a value 02 (hexadecimal) and where the symbol table TOP is located at address 00 (hexadecimal) then the effect of these procedures is:



The procedure called *init* is a two pass 2 reads a line of assembly program and places the operator name from the instruction in the variable called *operator* name. If a symbolic name exists on the line then the procedure called *init* searches the symbol table and places it in the variable called *operator* name. If the boolean variable that is called *operator* is set true.

The procedure that is called *init* searches the assembly instructions that has just been read on an output peripheral together with its translated machine language equivalent and the address at which the instruction is located. The format of this on the output peripheral is usually left up to the manufacturer of the assembler e.g. he may choose to display the assembly instruction and its equivalent machine language instruction on the same line, super-

used by forty spaces, separating them from the address at which the instructions is located by five spaces.

On 5 spaces JNZ TOP 40 spaces G20000

Finally, the procedure called *convert*, which is executed at the end of pass 2, does all the files that are in use. This usually prints the symbol table out. Some assemblers use a procedure like *integrate* to print out a cross-reference table. This is a table which lists all the symbols, names used in the program together with the addresses of the instructions that refer to them. This can be very useful as it is debugging.

I have delivered describing fully the processing, or even used this article, the reason for this being the fact that pass 2 can involve a degree of error handling; this is handled by calls to the procedure *error*. Since I have not been too concerned over detail I have only dealt with a small subset of errors that can occur, e.g. I don't get involved in the handling of symbol table overflow. This is where the assembler program contains more than the number of symbolic names that the symbol table can hold. The detection of these errors is more a matter of detail, here these errors are communicated to the user as quiet as an apparent matter of principle.

In describing both passes I have taken the philosophy that the error messages should occur at the end of the program. The large majority of assemblers indicate programming errors by printing a message

Assemblers

right after the error, usually, as by the side of the instructions in error. Furthermore, the error message is a file along with the line number at which the error occurs. When passes one and two have finished, the file is sorted by line number and then printed out. This is achieved by the procedure *isort*.



The framework that I have presented is fairly general in that I have concentrated on broad principles without becoming over detailed. The algorithms that I have presented need modification to handle practical assembler languages. This even includes the assembler for the Intel 8086, the microprocessor that I have used to illustrate the principles of assembler construction. I shall therefore conclude my studies by pointing out some of the ways that real assemblers may differ.

- 1. Some assemblers, usually those associated with mainframe computers, may have more than one data or address fields which may contain more

than one symbolic name, e.g. the IBM 370 has an instruction called *MVAC* which can take two symbolic names as its address fields.

- 2. Some assemblers, again usually those associated with mainframe computers, have a whole variety of instruction formats which occupy different word lengths. The PDP 11 has thirteen different formats.
- 3. Some assemblers have operation codes which depend on the contents of the data or address fields. This occurs in the Intel 8080 assembler where, for example, the operation code for *INR* is

INC H

a different from the operation code for *INR* is

INC C

I have now presented the main principles of assembler construction and perhaps have given you an insight into microprocessor programming. I shall finish with one small word of warning, don't put spaces in your assemblers if you are going to construct an assembler using Pascal. I have done it for legibility but it is a strict Pascal. ■

- 1. Indeed.

Dr. Denis Flinn, and the details of *Microprocessor Chips in Discrete Modules*.

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THE DEFACTO STANDARD

A Disk Operating System for Micros

1. *Practical* [prækt] has to do with a specific subject or activity. It is often used to describe a course or a book. For example, a practical course in cooking would teach you how to cook.

The movie is extracted from 'Mia compari
ce' an historical Latin Play written by
Martin Hensler and David Almond to be
published early in 2001 by Methuen.

In general, manufacturers have followed the conventional trend in asking whether the major software vendors are developed by the hard-ware vendors or, later on, for those cases only. Alternative software products

Editor's note: Professor Flaherty's new article, as appears in issue 6, will discuss the dramatic changes of culture and class.

such as a capsule and I.P. number, are offered by a system known as the coding machines. For quality control, a standard export tag is available. Examples of total computer systems within packages such as the Bell-Lane UNIC system, as well as

If the 11 word the BE15 CORONA system for Main Control machine come to mind, but that is a last resort.

With microcomputers, while there are a wide range of file-topologies available, the primary distinction between all featured the 100MB 486 and later the 200MB 386 (which will upgrade 5000 code). The 100 and 200 MB feature the 486 but there are later products. Thus, there exists a large number of suppliers of hardware systems incorporating a similar processor (e.g. ALTAR, INRA, NORTHSTAR, LUNAR, ECKO, BAIN, TRINITY). To this, the reader added a number of names and noted the personal computer system, e.g. 5000, 486.

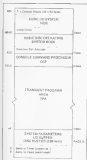


Figure 1. Memory map for (a) 1990 and (b) 1994.



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CONRT	— return console address in reg A
CONIN	— return console character in reg A
CONOUT	— output character in reg C to console port
LNPT	— output character in reg C to printer port
PUNCH	— output character in reg C to punch port
READER	— return reader character in reg A
RDADR	— return to track 00
RDSEK	— return disk given in reg C
SETDISK	— set track given in reg C (0-99 for disk controller)
SETSEC	— set sector given in reg C (0-99 for disk controller)
SETDMA	— set memory address for buffer initialized in 00
READ	— read defined sector to memory buffer
WRITE	— write to defined sector from memory buffer

Figure 3 BIOS Primitive Routines

TEL ADDS who are also using similar microprocessors to popular products.

With all these options now supporting floppy disks, the requirement for disk operating systems is paramount and with the compatibility of CPU and software house DIGITAL RESEARCH INC won the race handi down with its CP/M (Control Program Manager) operating system. Probably the clearest feature of Digital Research's system was the implementation (probably it was important) of one software system was to be adopted by many hardware vendors, to ensure that while the CPU is more similar, the I/O and disk controllers weren't. Thus, as explained earlier, the I/O routines are supplied as a separate module to users' code base. Thus the basic CP/M system can be tailored to any hardware system.

Versions of CP/M are now available for both 8085/8086 and 80286 systems.

The Structure of CP/M

CP/M (Version II) is a single-user single-tasking disk operating system. It usually, it provides a user interface to a dedicated file system, and single I/O routines. It does not provide any form of real time executive, e.g. no scheduler or task manager, and is thus very different from the monoton point operating systems such as an OS/C or RT-11. Data Control's BIOS (Basic Input/Output System) routines, which are used as BIOS comes from the same stable, therefore is somewhat similar in concept, although not compatible.

CP/M itself consists of four sections, plus the user's program as shown in Figure 1. The I/O and disk controller functions (operating on) are called BASIC I/O SYSTEM (BIOS), and are supplied as source code from the user, even if required, although the BIOS provides a specific tailored version for their ALTAIR machines. The file handlers are included in the BASIC DISK OPERATING SYSTEM (BDOS). This supports up to four disk controller chips in the internal form, although expanded versions for double density drives are also available.

The console commands are provided by the Console Command Processor (CCP) which utilizes the BIOS routines and principally creates calls to BIOS in

CP/M

and programs. All four programs are loaded into the 64K memory space (low CPU) using a method called a jump table program, as loaded that a valid table entry has and contains the user specified location within the CPU's 64K memory. The program and can be loaded in to BIOS BIOS if the user program specifically requested BIOS calls via BIOS.

Most available popular systems use a "power on" reset circuit to cause a jump to a specific memory location. This contains the start of a ROM-based routine which loads the first sector of the CP/M disk into memory. This contains a routine to load the rest of CCP, BIOS and BDOS from the first few sectors of the system disk. A routine in BIOS then sets up common system parameters in page zero, then includes a jump instruction for the "warm start" procedure (typing control C, which is trapped by the BIOS) and the jump to BIOS for entering the user program. Also included are the interrupt table interrupt vectors, some used by CP/M utilities but not CP/M. Routines are also provided for default disk transfers, plus a default file control block. Since CCP and BIOS of the user program doesn't use BIOS can be omitted. The warm start routine reloads CCP and BIOS from disk before returning control to CCP.

Facilities of CP/M

The functions provided by CP/M are split into two groups: output/output and the file operators. A quick look at the functions provided in version 1.1.

All functions are accessed by the user using the function number in register I, and any input address in register port D. Single-byte results are returned in register A, and for two-byte results (as directed) the high order byte is in register B. A jump to sub routine is then executed via absolute location I, which stores a jump to the function (table) in BIOS where the function is analyzed and executed.

The BIOS system functions are as follows:

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buffer and below the 128-byte buffer is the input BIOS. The uppermost 128-byte buffer is then moved into the buffer to the next buffer in case memory is available. For a write the whole buffer is moved into the buffer, 128-bytes, regardless of memory and the whole buffer back. That, one transfer buffer is thus required, size depends on the number of cylinders, open files.

CP/M Utilities

The user accesses CP/M via the console terminal communicating with CDP. CDP itself contains 13 built-in functions.

DIR	- return current file from directory
DIR	- display directory of specified directory
REN	- rename file
SAVE	- save in 128-byte blocks of memory starting at location 200 (128 Hex) onto diskette
TYPE	- display the contents of an ASCII file on the console

Any other command issued by CDP is assumed to be the name of a disk file which is loaded from 200 upwards and executed. The user can thus define any command. CP/M is supplied as standard with 9 utilities retained by the following commands:

STAT	- list statistical details of files on disk, after and display device assignments
ASM	- load BIOS Assembler and assemble a specified file in machine language (file in ASCII) into format
LOAD	- create disk file in machine language from ASCII text format file. This file is loaded on disk and run by CDP through command of the same name
DEF	- load and execute CP/M Dynamic Debugging Tool
PP	- load and execute Peripheral Interchange Program for control of disk file and peripheral interchanges
ED	- load and execute the Text Editor. Used to create new source programs and modify existing source files.
DISKCHK	- create new CP/M system diskette
SUBMIT	- submit a file of commands for sequential processing
COMP	- dump the contents of a file in text format
BCVCPM	- transfer CP/M system for a given memory size.

Further Software under CP/M

Because of the acceptance of CP/M as a wide variety of hardware standard OS interface is in existence on many such units of systems. The situation is very obvious. Therefore, for any other system software house to produce utilities which utilize the CP/M hardware. Leading amongst such utilities are the language processors developed by Microsoft Corp. Digital Research produces their own CP/M

CP/M

Local utilities, namely:

MAC	- an 8080 macro assembler
DIS	- a symbolic disassembler
TRK	- a disk formatter
DISPOOL	- a simple non-disrupt drive routine for simultaneous supported console and printer

Microsoft produce the following language processors and software development aids:

EDIT-80	- a text editor
MACRO-80	- a 8080 and Z80 Macro Assembler which produces relocatable code modules. Linker, Loader, Library manager and Cross reference list utilities are included.
BASIC	- a simple 4K, or extended memory system and a full disk-oriented BASIC integrated (MSBASIC) are all available. MSBASIC approximates DEC's BASIC-PLOT in standard
BASIC compiler	- language compatible with version 3-BASIC
FORTRAN-80	- ANSI '66 compiler, except for COMPLEX
COBOL-80	- ANSI '74 preprocessor interpreter with IBM COFY and EXTEND. Interactive with AC-COM-PLAY
PASCAL-80	- compiler

All compilers generate relocatable code compatible with the MACRO-80 code and linker etc. PASCAL is not the common UCSD interpreter, and, since it can be used to generate code modules, it could well become a standard system software development language competing with INTERL, PL/M, LOGO, etc.

An alternative CONROL compiler known as CY-CONROL produced by Microfocus includes a screen formatting utility.

A most surprising omission is that of the ready availability of data communications products. Some good ones are available. However, including a special purpose CP/M machine-to-machine file transfer package and a generator system which will produce IBM protocols based on Interchange up to a full HASC connection.

Enhancements to CP/M

With the increasing availability of higher performance microprocessors and cheap disks, particularly 5 1/4-inch drives, there is a need to enhance CP/M. CP/M version 2.0 released in the last quarter of 1979 is the first step forward. The major enhancements are support for large capacity disks and improved file utilities. This has been achieved by moving all disk dependent parameters into a "disk parameter block" (DPB) in BIOS. This feature such as number of tracks, number of sectors, etc. can be defined. A CP/M

is used for each disk drive type supported. An optional sector "stagger" translation system is also included.

With version 1.4 the maximum file size is 10 x 1024 sectors (1048576) with version 2.0 physical sectors can be grouped (clustered) by parameter sectors into multiple of 128's which, coupled with an increase to 64 sectors, gives a maximum file size of 64 x 128 x 1024. Using a grouping factor of 1 causes a version 1.4 compatible file. At the same time, a new random access facility has been introduced into BIOS allowing physical disk locations to be allocated dynamically when writing.

The directory system has been enhanced so that read, write and user-number attributes can be appended by file. Most diskette systems are protected only by a physical tag on the diskette itself so that this is a major enhancement.

In addition to version 2.0 CP/M a new version MP/M has been released. MP/M is compatible with CP/M but supports a multi-programming system with support for "bank-switched" memory (e.g. 128K or more memory banks with the same 1024 address space, one of which is selected as active by an I/O instruction). A real-time clock is required and interrupt driven I/O is preferred. Since the hardware dependencies are now becoming fewer, MP/M cannot have the universal appeal of CP/M. Even sharing of a cheap 8010 micro is also somewhat restricting; this system is obviously a precursor for a system based on 16-bit micro.

Summary of CP/M

CP/M presents an excellent single user operating system for program development and single program execution. With FORTRAN, BASIC, and COBOL, a CP/M system forms an excellent scientific or small business computer. With the most recent releases, Dringier's, Amsterdam and probably PASCAL, such a system also forms a cost effective Management Development System (MDS). In any event there are no equivalents in the current market. Only DEC's available on the microprocessor manufacturers, even MDS products. INTEL, on their own MDS, also provide a multi-user machine MDS-80. There are few agreements commonly suggested under CP/M. STORC is available in the CP/M users' library (which tests of programs are available for the cost of diskettes) and Syn-Tech and Software Inc. offer MDS-80 for \$4,500.

In using CP/M we have found (time to go) We wrote our programs which we used the CDP area for a disk which was a copy of the BIOS code. Using PUT to transfer data or later than 1280 based on a line bytes without warning. Because of a file control block is updated in memory, turning the power off without doing this will leave the directory corrupted. In any case, too have been added or deleted from a file.

Finally the worst feature of CP/M is the documentation. It is very difficult at the user level, e.g. Assembly, I/O etc., but for creating the rules (just as for creating a file in DEC's file system) we are there.

* For more information, contact your local dealer or the author at 01071 60711.

ACTIVITIES AND INTERRUPTS

In this series, Paul Martin will be discussing modern, 16-bit microcomputing systems, and their *Illustrating* the practical use of these theories with examples in assembly and Pascal. Finally, I would like to welcome some of the new microcomputers on the 16-bit Computer Personal Market and ACSI. The topics are based on your knowledge in designing and implementing real-time and multi-task systems. The author's name can give a little hint, while offering a useful tool in your system design. I hope the 25th and 25000 days in about the middle of 1983.

Last month's article gave a simple introduction to some of the algorithms taken to try and get more useful work out of your computer. This month we shall start our more detailed look at these techniques by examining the concepts of the Activity and Interrupt Routines, two ideas that should be understood before a program in the more advanced control mechanisms used in programs. Yet although these concepts are new, having an understanding of them will allow you to develop simple programs.

In order to understand how a computer can be doing many things at once, we must first grasp the difference between a sequence of instructions and an activity. To do this we must consider the actual instructions and the data they act upon as being separate. Look at the following sequence of instructions:

```
LD 04,DATA1; GET FIRST VALUE
LD HL,DATA2; GET SECOND VALUE
ADD HL,04; ADD THEM TOGETHER
LD 04,DATA1; HL -> THIRD VALUE
```

The instructions contain the addresses of three locations (DATA1/03) which contain the values used by this sequence. These locations would be defined in the source code and would be given addresses corresponding to actual memory locations by the as-

sembler. These are 3-word **ABSOLUTE** addresses, e.g.

```
DATA1 refers to location 0000
DATA2 refers to location 0004
DATA3 refers to location 0004
```

The fact that the addresses increment by two each time is because these data store each occupies two words (bytes).

If you define all your data locations in the same place in your program, then there will be given consecutive addresses. These addresses can be considered as offsets from address zero. Let us now consider the above three data locations as having addresses that are offsets from the first data location:

```
DATA1 refers to an offset of 0000
DATA2 refers to an offset of 0004
DATA3 refers to an offset of 0004
```

It is a fairly easy way relating the data to the addresses of DATA1, but how does the program know where DATA1 is? Most systems

provide a solution to this problem in the form of one or more **INDEX** registers, simply load the absolute address of DATA1 into the index register and refer to each data location as having an address formed by adding an offset value to the contents of the index register. The instruction sequence would now become:

```
LD 04,INDEX; 0
LD HL,INDEX; 0
ADD HL,04;
LD 04,INDEX+4; HL
```

The above sequence would not actually be allowed on the Z80, as only bytes can be accessed using offsets from an index register, each 16-bit load would have to be coded as two 8-bit loads. But why you ask should we want to use this method of addressing at all?

Well, we use it because it allows us to place our data anywhere in memory, regardless of where the instruction sequence is to reside. We can have the instruction sequence in read-only memory and have the data in an area of read/write memory (RAM).

The most important advantage gained from this technique is the *changeable* data from the instructions, i.e. that the instructions can be used to operate upon more than one copy of the data. We load the address of the first copy of the data into the index register and increment the index register. Then we load the address of the second copy into the index register and use the instructions again. It is this sharing of code between more than one set of data that forms the basis of most real-time systems.

A sequence of instructions to perform a particular function, we shall call a *procedure*. A procedure has no life of its own. When we bring it to life by setting a data address in the index register and then executing it, it becomes an **ACTIVITY**. So an Activity is a procedure operating upon



Fig. 1 Simple loop version of a sample program

store data. (You must also find the term **PROGRAMS** being used to describe a program using open data.)

When a subprogram is called, the return address is automatically saved on the stack for use by the return instruction. The stack is also used to save the contents of registers before entering segments of code that might require temporary use of the registers in fact, when writing instructions, the user is always aware the contents of the registers are ready, and to restore them on exit — except that in those registers that have the subprogram results placed back in them. To prevent the contents of the stack getting totally mixed up, a microcontroller sets a different stack area with each copy of the data area.

A simple program

Let us consider a simple program to accept input from a terminal and store it in a file on disc. To avoid getting bogged down in details, let us make a number of assumptions about the program:

- 1 There are two input buffers for the device, one is being written to data in the other is being read.
- 2 In order to write a buffer to disc, the program has to read the buffer address from an internal and then address into another. When the data is complete the disc handler will clear the disc address location. When the program knows that it will finish, it will clear that there is a character in progress.



Fig. 2 Subprogram sequence of simple program

Note look at the flowchart in Fig. 2 to see what the program does. It spends most of its time in a loop waiting for a character to be typed. When a character is typed it is stored as the input buffer that is to use at that moment, when the program checks to see if it has filled the buffer. If the buffer is not full then the program goes back and waits for another character to be typed. However, the buffer is full, then the program waits until the disc handler is available, then it writes the character to the output buffer pointer to point at its second buffer and then goes back to wait for the next input. The initial setting up of the pointers and

Operating Systems

the opening of the disc file, this is a bit more like the data to write to the end of the input and the clearing of the file.

Fig. 2 shows a simple program that will save more in a microcontroller device with each device having its input stored in a different data file. So the data will make a number of loops with the program.

- 1 There are two input buffers for the device, one is being written to data in the other is being read.
- 2 The disc handler is controlled by a timer. There is a timer which can count up to 1000. When the timer is full, it will clear the timer and then it will clear the timer. When the timer is full, it will clear the timer and then it will clear the timer.
- 3 The handler will read the data from the input buffer to the output buffer. When the data is complete, the handler will clear the output buffer. When the data is complete, the handler will clear the output buffer.
- 4 There is a timer which will count up to 1000. When the timer is full, it will clear the timer and then it will clear the timer.
- 5 If the buffer is full, the program will wait until the buffer is empty. When the buffer is empty, the program will write the data to the output buffer.
- 6 If the buffer is full, the program will wait until the buffer is empty. When the buffer is empty, the program will write the data to the output buffer.

Let us now look at how the program works. Entering at Entry Point A, the input device is connected to see if a character has been typed. Normally, this will not be typed and so an exit is taken back to the input device, which then waits for the data and stack pointers to point at the other copy of the data. When a character has been typed, it is input and stored in the buffer. When the buffer is full, the program will wait until the buffer is empty. When the buffer is empty, the program will write the data to the output buffer.

A full buffer will cause the program to take the 5 (yes) route from the buffer full test. As you can see from the flowchart, the first thing that is done is to set the entry-pointer to point at the first address to point at Entry-Point B. The result of this is that if the data is not in control is taken because the Disc handler is not in control. When the data is not in control, the program will wait until the data is available. When the data is available, the program will write the data to the output buffer. When the data is complete, the program will clear the output buffer. When the data is complete, the program will clear the output buffer.

The data, from an input device is used in this example. In fact, it is used to input data from a keyboard. In fact, the data is used to input data from a keyboard. In fact, the data is used to input data from a keyboard. In fact, the data is used to input data from a keyboard.

At the start of the routine (program) will cause control to go to the right place.

Bank Switching

An alternative to the use of an index register to access multiple copies of data data is to use a bank switch. A bank switch is a hardware switch that is used to change the physical location of the computer's memory. When the bank switch is set, the computer's memory is divided into two banks. The first bank is used for the program's code and the second bank is used for the program's data. The bank switch is used to switch between the two banks. The bank switch is used to switch between the two banks.

An Interrupt Routine

The interrupt is a hardware facility that gives an external device the ability to capture the attention of the central processor. In some cases, the interrupt is used to capture the attention of the central processor. In some cases, the interrupt is used to capture the attention of the central processor.

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The interrupt routine is a hardware facility that gives an external device the ability to capture the attention of the central processor. In some cases, the interrupt is used to capture the attention of the central processor.

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The second part of the interrupt routine is entered every time an interrupt happens. In the case of a VDU interrupt, the interrupt routine would read the character that has just been typed on the keyboard and display the character on the screen. When the character is displayed, the interrupt routine would return to the main program. When the character is displayed, the interrupt routine would return to the main program.

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Johnston said he did not try to make any thing out of the experience of the past, but he thought it was necessary to make a statement to the community and to clarify his feelings and intent concerning the case of the victim.

It is also important to note that the typical cell in the hippocampus contains a single nucleus, and that the nucleus is the site of transcription and translation of the mRNA. In contrast, in the cerebellum, the nucleus is separated from the cytoplasm by a nuclear envelope, and the mRNA is transcribed in the nucleus and then transported to the cytoplasm for translation. The nucleus is also the site of DNA replication and repair, and the site of the cell's genetic material.

Fig. 1. Variation of Average Program usage
by Month of Accession

Many have looked again at our example program, this time looking at the `switch` statement. It is the `switch` statement of the program that input devices, such as mice or Internet handles that is called to fill a buffer that is at the root of a file-handle. When they have filled their buffers, they execute a subprogram that treats the buffer pointer to point at their other buffer area, sets a `complete` flag that the user is ready to use and then calls the handler to input another buffer full. Now, can this be done again, if the user calls `Handler` on a new data buffer just once, but the handler points to call part—i.e. the code in the entry, points setting up the address of the `switch` data area and which is a particular device? That then, handler works in a similar manner to the main `switch` statement.

This version of the program does not allow cloning to assign the index and stack address words of a first-hand sample program that keeps record of cloning the events of the disc handler. When the disc handler is free, it is looking to see if it can load a full repeat buffer to transfer to disc. After starting the transfer it allows the host to tell the guest the address for the long that starts the disc handler to become the owner.

In this article, we have the pleasure to discuss simple programs, and we continue to provide more than their degree of the same. From first months we shall look at the more sophisticated mechanisms. That we regard all of us as to be able to produce examples, systems in which there are many, with present users, internal and computer, in the use of the computer.

Looking back makes interesting reading



1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32	33	34	35	36	37	38	39	40	41	42	43	44	45	46	47	48	49	50	51	52	53	54	55	56	57	58	59	60	61	62	63	64	65	66	67	68	69	70	71	72	73	74	75	76	77	78	79	80	81	82	83	84	85	86	87	88	89	90	91	92	93	94	95	96	97	98	99	100
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1111

And this technology is an extension of what you're doing in terms of computer-aided design and in fact, it's going to be very different systems and not to say that these things affect each other but you can see the distinction. The closest example I can think of is...



1000

David H. Rosenfeld, Esq., of the New York City law firm of Rosenfeld, Silver, Gorman & Gorman, LLP, is a partner in the firm's New York City office. He has 15 years of experience in the legal field, including a number of years as a partner in the firm. He is a member of the New York State Bar Association and the New York City Bar Association. He is also a member of the American College of Trust and Estate Counsel.

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DATA DICTIONARY & SYSTEM FILES

In previous articles (Issues I and II) concepts of databases and management information systems were introduced. Brief descriptions made of file structure, data management and validation and report generation. That article examines further aspects of a database system: data dictionary and system files, run-time utilities and limits of languages indicating records editing.

In a report it made to the management information system, how can it determine when to locate the information in the database and how to present it? Let us first address stored data in the last part of the question.

Referring back to the EMPLOYEE file already examined, the fields held on it were EMPLOYEE CODE, NAME AND SALARY. Sometimes, somewhere in the system, apart from the actual information on each employee, there ought to be some description of what the fields of the EMPLOYEE file are made up of. This description is usually stored into a separate file called the MASTER FILE. This MASTER file should also store the description of all files in the system and, before it is created, of itself.

What information should the MASTER file store? In the simplest case, if all files in the system were sequential files, then the MASTER file should store the names of the fields associated with any particular file. That however is not enough to fully describe the data and more is needed. The minimal information required, in addition to the name, is that of the type and format of the stored data. As most readers will be familiar with programming concepts, it will be enough to mention that usual data types are integer (I), floating point (F), packed decimal (P) or double precision (D), for numbers, and otherwise textual or alphanumeric (A) data.

The format is the size of the field, thus, the number of digits or characters. For example, D5 means an integer up to 999, while F6.2 means a floating point number with six characters, one of which is the actual decimal point, and two of which are

on the left of the decimal point, e.g. 123.45.

The reader familiar with programming languages might wonder why the format is needed. Computers usually assume a particular storage structure for computer files. For instance, an integer might occupy two bytes or sixteen-bit positions, four bytes on a mainframe. If the management information system is to be run on a particular computer, the storage area associated with a particular data type should be known, and the reader might wonder why it should then be stored for each field. There are a number of reasons for this.

First, there are two aspects to the field size: that under which it is stored, and that under which it ought to appear in a report request. Certainly, the last aspect must be declared in the MASTER file, even if the first aspect is implicit. However, a general purpose management information system ought to be given the facility of accessing data and stored into the usual storage structure handled by the system. It ought to be able to access external data generated by a program outside the system. In this instance, it will be highly desirable to specify the size of the externally stored field, in addition to the size of this field needed for reporting purposes. Having agreed that, for each field, the MASTER file should store the field name, type and size, we have now named this MASTER file into what is called a data dictionary, but only a rudimentary one. How further input could be to request a report and type SALARY instead of SALARY? A useful addition to the data dictionary will be to have a synonym for a name. For instance SAL instead of SALARY, thereby saving typing mistakes. Certain systems designers even advocate using any possible synonym against the same field name. An outcome PAY is a synonym of SALARY. This will ensure that the user does not have to remember whether the system expects him in type SALARY or PAY. Some have even

gone as far as putting the program to look for misspellings and correct them! One must draw the line somewhere.

Other additions to the data dictionary are possible values or value ranges for a computational field, or values for a textual field, e.g. from 0-100 (P 1) for the age in years, 14 (M413) or 7 (F04M413) for sex. Moreover, for point system designs, it will be useful to also know the probability distribution of these values. As of course, that distribution is hardly ever known, we might content ourselves with the average and most likely values. The last, e.g. years, in which the field is measured is a very useful feature to be included in a data dictionary. Multinational firms in particular are prone of currency conversion and hence the use of measurement of money the currency is needed. It has come across a situation where a multinational was evaluating a deal, the chairman of the Board was thinking in dollars while the U.S. director was thinking in pounds sterling! It took them some time to realize the discrepancy.

As yet another addition to the simple data dictionary, it must be stated against each field whether it is key for a master part of a record, whether variations on the concept of a key may be included, alternative key, composite key.

Up to now, all files were assumed to be sequential. This is not the case in a data base, where further structure is allowed. The hierarchical structure ought to be familiar to the reader by now. Against each field, one must state the level onto which the field is held. Further, it will also be useful to store the level type, for instance sorted, unsorted or directly addressable level. It is quite common at this stage, as for efficient system design, one might want to know the probability distribution for each level under each parent level. I shall now leave all the data dictionary and mention that most designing systems only store values of a full data

dictionary. To summarize, a structure has only changed for the MASTER file as shown at Figure 7.

FILENAME
LEVEL NUMBER OR NAME
LEVEL TYPE
FIELD NAME
FIELD STRUCTURE
FIELD TYPE
FIELD SIZE
FIELD VALUES OR RANGE
FIELD DISTRIBUTION
FIELD UNIT
KEY 1

Fig. 7

This structure is valid only for a system in which fields have the level of hierarchical structure described in order codes. More general hierarchical or network structures are possible, in which case the descriptions here given for the MASTER file may not hold for. The MASTER file is of course only one instance of what one can call a system file. Other system files of interest are a ROUTING file which determines and uses programs a STORAGE file which contains information on pointers, addresses, particularly to the store of such data like a STATISTICS file (which gathers) information on system usage.

It is essential that these files be stored in the same structure as other data files in the system. In this manner, the data management and report facilities of the management information system will still be available for the system file. It will then be a simple matter to obtain a request for information from the MASTER file. It will then be also easy to obtain information on programs in the system.

For instance, the user will be able to pull out a report on all programs in the system which contain a specified variable. Much more can be said about system files as a guideline: there is no reason why what is currently related to in systems specifications, usually a voluminous paper document, should not be stored as part of the database. This will allow the data processing manager to also become a user of his own system. Computer professionals have also experienced the frustration of spending much time developing systems but never actually using them themselves.

Well, they are the ones to blame! We message to them, if you have a management information system, read!

Random variables and levels of languages

Referring back again to the employee file, it might be of interest to the employer to work out some level of income tax to be paid by each employee, or in the case under the PAYE scheme, without going into any depth regarding tax structures, I shall assume that a tax of 30% must be levied from each employee's salary. The EMPLOYEE file only contains information on salaries. The management information system should allow a facility for defining a run-time field, call it TAX, in perhaps the following manner as shown at fig. 8.

Database

DEFINE

```
FILE EMPLOYEE
TAX = SALARY * 0.3
END
```

Fig. 8

A report request might follow, testing TAX as though it was a stored field, for example, see fig. 9.

TABLE

```
FILE EMPLOYEE
PRINT NAME AND SALARY AND TAX
END
```

Fig. 9

Of course, each time a record is retrieved, the information on employee name and salary is presented to the reporting system which then computes the tax, and all three fields will appear in the final report. The DEFINE command should also allow the user to specify the format and size of the computed field TAX. In any system, difficult decisions are to be made as to what should be actually stored in the data fields, and what should be computed at run time. One should try to achieve the cost and volume of storage against the cost of run time computation.

Further considerations arise in the context of database maintenance of the stored data in relation to preserving its integrity. If tax were to be defined as a stored field and actually stored within the EMPLOYEE file, this might have drawbacks. SALARY and TAX are not independent, and the user must then check this dependence in any data management activity against these two fields. Otherwise, if the tax amount was manually keyed in and mis-typed or misclassified, the information in the database will not be consistent. As a rule, unless in exceptional cases, it will be unwise to store TAX as a stored field, hence the usefulness of run-time variables. The command in fig. 8 may be thought of as a program, separate from the program in fig. 9.

As a minor digression, may I state that the program in fig. 8 is rather a bad one. What would happen if the rate of taxation was altered to 25%? Should one alter the program? It is easier to decide than programs. Hence, the factor 0.3 should not have been embedded in the program but passed on first as a parameter. Alternatively, this factor could have been stored in a separate file; the program would have read that value 0.3 from the separate file and then computed.

The programs in Fig. 8 and 9 may be thought of as part of the same language, that of the management information system. I would like, however, the reader to think of them as belonging to different levels of this language, or maybe to different languages. The reason will be clear shortly but before this happens, I shall need to

introduce the concept of procedural versus non-procedural languages.

A programming language is said to be procedural if the user has to specify to the program the sequence in which the various program operations have to be performed otherwise it will be non-procedural.

Traditionally, languages such as BASIC, FORTRAN or ALGOL, will be considered procedural, while that of fig. 8 will be non-procedural. Indeed in a report request as seen in previous articles, some sorting operation might need to be performed for the report to be brought about. Sorting will, however, be managed in the user, who need not, up to a point, concern himself with the exact nature of these operations when making a request through a management information system. The above definition of a procedural language is rather vague, but it will do for our purposes here. Suffice it to say that we would expect a non-procedural language not to allow operations involving conditional or un-conditional branching. The traditional GOTO and IF THEN in BASIC or IF THEN ELSE in ALGOL.

A non-procedural language is easier to use, particularly by non-computing professionals. It, however, restricts program using flexibility. It is desirable that a general purpose management information system allows two languages: one procedural, one non-procedural, to co-exist and to supplement each other. One way of doing it is to allow the management information system to interface to a language such as BASIC or FORTRAN. The other way is to extend the language introduced in fig. 8 to allow it also to be a procedural language. Both these two approaches should or can be blended in a good management information system.

As an example, assume that the tax on salaries should only be levied if the salary exceeds 1000. This instead of the command of fig. 8, one could use either of the commands in fig. 10(a) or (b).

DEFINE

```
FILE EMPLOYEE
TAX 0
IF SALARY > 1000 THEN TAX = SALARY * 0.3
END
```

Fig. 10a

DEFINE

```
FILE EMPLOYEE
TAX 0
IF SALARY < 1000 THEN
GOTO END
TAX = SALARY * 0.3
END
```

Fig. 10b

The non-procedural report request in fig. 9 might then follow. The reader should be able to relate to the need for different levels of languages within the same management information system.

Individual records editing

Many readers will be familiar with the concept of an editor. Those in particular who are keen machine code or assembly language programmers will have used some, perhaps rudimentary editors familiar to some of these editors as being such similarity is that these used in small more computers usually only allow a limited number of functions. With the more powerful micro or larger computers, much more flexibility can be achieved. My concern here is not with small machine language editors, but with more general purpose text editors, such as those used in word processors, in database systems or stand alone.

For the uninitiated, baffled by the variety of word processors, the distinction between a word processor and an editor might not be all that clear. The distinction is not entirely clear to me, but I shall venture some thoughts which have helped me to clarify the clarity a few months. In a sense, a word processor is not another aspect of a straightforward information system. Instead, it is concerned with the storage, management and retrieval of data (not in a broad manner as follows).

The thinking underlying a word processor relies on the concepts of characters, syllables, sentences, paragraphs, documents and of course, documents such as comments, highlights and file tags. The reporting facilities of a word processor, as opposed to the tabular reporting facilities of a relational management information system, are concerned with entering right and left margins and text centring. Word processors input/output are concerned with easy creation of letters and data entry. Beyond this, the remaining features of a word processor fall roughly into two major classes: computer-to-computer communication, and text editing.

As far as the storage structures of data in word processors are concerned, there have been rather rudimentary no-data falling into the class of sequential or disk sequential files. The reason is that word processors more or less came about from small main computers, while more advanced information systems were traditionally associated with larger mainframe computers. No doubt we will see more integration of word processors and more general information systems in future and indeed, more centralisation are now editing, both types of programs on these systems as supplements to each other. My concern must not be with computers in computer communication, though this is a fascinating field in database technology but with text editing.

Text editors, of stand-alone systems or otherwise, usually allow creation and deletion of data. However, their main functions follow the concept of updating or changing/inserting or deleting information. They allow such functions as locating a specified string of characters either through its first occurrence in a file, or through all its occurrences, or perhaps through a limited number of such occurrences. Amendments to this string of characters are also part of the functions of an editor.

Database

Traditionally, text editors have been subdivided into line-oriented and text-oriented editors. If the storage of data is in a sequential file, the lines (or records) are numbered and the user can intervene, replace or delete a line through its number. Conversely, oriented editors will intervene a line through its content, by specifying a string of characters as a replacement string. Once a line is entered, content editing of this line is usually attended by both systems. Moreover, both systems tend to co-exist in the same program.

Recently, the emergence of yet other forms of text editing has been witnessed, with the usage of visual display units based on cathode ray tubes. These notions of page editing is page being what is displayed on the screen or cursor editing whereby the cursor can be moved anywhere on the screen and text can be added, deleted or altered at the most recent cursor location.

Perhaps my expectations are high, but as far as stand-alone text editors on microcomputers are concerned, it seems to shape poorly by the limited number of functions offered by the various editors that I have decided to develop my own.

The situation has, however, much improved recently. Stand-alone editors are very useful for handling data files, particularly disk-based files. Some editors also allow handling of programs, a very interesting feature for the programmer.

'One must draw the line somewhere'

Now, what about editors in the context of a database? The reader might guess or perhaps first, beyond what has already been said, what seems to be said must relate to the structure of the stored data in the database. The text editor, as part of a management information system, should allow the user to navigate through the data. Hence it must be placed in a hierarchical structure, beyond the concepts of levels and fields, to distribution pointers and under use of the data dictionary stored in the MASTER file.

In order to emphasize the difference between the two-phase in a database, and the data management functions described in issue No. 3 of *Computer Age*, it is worth adding that the editor is geared towards retrieval of individual records in the form of a file, while other data management functions are oriented towards operations on whole files. This duality is a management information system is also present in the relational database approach in which the equivalent concepts are termed relational calculus and relational algebra respectively. But more about that in a later date.

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HARDWARE, SOFTWARE AND KNOWHERE

I was pleased to meet some readers of *Computer Age* at the Microvision 90 show a few weeks ago. While I was sitting in the splendour of the mega art show stand, I was greeted with some hot cries of 'What's all this then?' and 'What's the art?' Some people asked 'What do you do at the Royal College of Art?' so I'll try and tell you:

I'm encouraged to believe that not only is the way we teach computing at the RCA innovative and worthwhile, but it also directly maps onto something that is as yet little appreciated. These are the ways in which we use computing systems in the future must surely tend towards acceptance of their output.

We can accept this approach in terms of an artist's plot being presented with a stylised display of his internal state, or even his might be graphics but both these systems are mental, idiosyncrasy and live on the possible sensory pathways to the brain.

At the RCA there is, I think, a growing awareness that it will be the business of the artist and designer to explore

in the utmost ways in which human beings can interact with the increasingly sophisticated systems they make. (And what a euphemism: interest can be — of course, of course, far more than merely to communicate change is expected, performance is required.)

So groups of people — perhaps formally organised into working parties, or more loosely tied by common interests — are endeavouring to translate the skills, values, habits and temper of the unique, post-graduate, art conservatory into strategies for this decade and beyond. It could have been done earlier if might have been done later. Few have achieved the former and we are trying to help other people, in other places, avoid the latter.

I have organised, with help from colleagues, two series of seminars. It is a statement of the need in the art and design world for computer-knowledge that we as educators have only ever introduced. To gain insights, practical experience and understanding, people have come from all parts of the College, and others have flown down from Scotland for the day, at their own expense.



One course deals with simple computer programming for artists and designers. The other relates more to the art and back ground of computing in art and design — a familiarisation exercise.

I think we've been successful and I think that's because we are concentrated on what I call *knowhere*, as well as on 'hard' and 'soft'ware. We manage to help people understand and use the concepts, objects and processes designated by the words 'computer' and 'program' largely without using numbers. It seems to be the case that this approach might work elsewhere, too.

We use colour, form, patterns and words, and we are exploring sound, video, video, displays, all sorts of media to illustrate things like sequences of instructions, repetitions, conditional branches and so on. It's obvious (hardly) you can store clearly and efficiently, you can manipulate the idea of its existence, control 'forward loops', or 'Goto's' but using graphics rather than by means of looking at the areas of circles, or squares, and words of numbers.

Computers, I suggest to support what I listen, are not essentially 'abstract' machines. They are based on logic, and can symbolically represent almost any 'thing' ranging from colours to kindness, and of course including numbers.

These are the titles of some seminars in the two series — I must emphasise that both have now finished, though there will be repeats.

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- Computers in art (1)
- Visual communication and computing



Sitting in the splendour of the megastore — some stand. Various students, artists, etc., at a prospective class. Martin Rendell, about tomorrow's subscriber.

- Computers in art (2)
- Computers and applied art
- 3-D design and computers
- Computing in design theory
- Information technology implications for design
- Information technology social issues

Each country includes visiting speakers, hands-on experience of computers, and the use of slides, video etc. We can make our own information programmes in a small outdoor studio, and have, for example, a one-hour colour tape consisting of me talking and generalising on one side of a split screen, with a close-up of the BBC2 video monitor on the other. We shall end up with a complete series of such tapes for use by anyone in the RCA, and perhaps outside.

There are, it seems, three levels at which computers can be of use to artists and designers. These are:

- 1. Roughly as a tool. This includes the obvious examples of producing coloured diagrams, repetitive curves, shapes and then, too, the use of less predictable systems, perhaps employing random numbers, where the outcome of the product may not be defined but the overall pattern normally is. Does have the 'tangent' properties of some apparently fixed set of rules can be quite counter-intuitive.
- 2. As a creative partner. Here I place in particular artistic metaphors, modelling and simulation, conversation and psychologically-helpful systems. Examples: a program that 'learns' to 'draw', one that converses about art, design and computers, a third that deals with our judgments on design.
- 3. The third level consists in almost any use of computers, and is characterised by the idea that, under certain conditions they, or their products, processes or interactions with people can be seen as metaphors analogous paradigms. I mean that as well as we may have to do with computing in some way then go away and use some understanding (existing notions of memory and

Discourse

elling, reproducing in a new context) — an understanding gained from using the metaphor, but put into very narrow domains where the computer may no longer be necessary.

Let me expand on the last category.

A person may use a series of resources with learned hardware in order to produce some purposeful output on a screen. He may then take the idea of 'hardware' and 'software' and apply them to other kinds of imaginings. Now, if she had only used or shared a screen then this idea would surely likely be based simply on convention. It might just be saved by its owner's artistic skill, but would otherwise be as useful as a portrait of a working artist executed by one who knew to paint little about people, culture and so on.

There is a lot — a great deal — of art and design which, though superficially of some concept, thing or relation, is no more about it or even of it than is a series of fish-finger packets about marine life.

Our person, however, has experience, has understood what went on with the computer. And can indeed only read a further set of mappings from the above superficiality by an act of critical methodology — most interesting and not all that rare! (I wonder if I'm using the word 'mapping' in a comprehensive way? I suppose I mean that if the two things involved are weakly, then there is some topological or other similarity between them — one may even model the other though that is a stricter case.)

Readers who may have seen some of my pieces on computers and art in the last eight years or so, will recall that I used to talk about a different set of categories than those above. Used to have 1 — computers as a tool, 2 — extending technology, accidentally, 3 — artificial intelligence.

Now, I think that the second of these categories should be combined with the first, being only a variation of it, and perhaps reducing the prominence of and

amount of attention given to a lot of rather silly misunderstandings. My new third category, I think, came out for use and recognition and for incorporation into various schemes.

What are the schemes, the plans and the contexts that we use and refer to in the RCA? For a start, I try not to be too particular about things. There are clearly other groups and individuals doing work that may relate to ours, and we must be subtle and conservative. Plans are largely outside people (staff, students, workers) and nearly all seminars including ones that rest on money to put in. Until someone tells us to stop, that seems a reasonable thing to do. (In painting, and analogously in design, in considering the human eye, some 'spotted' and 'legislated' by the blue-toned plaques that say we should change the earth to become students attending places like the RCA.)

Now, we focus, use and expect to be used by, contexts over a wide range of related subjects: computing in general and design in general, communication, education, policy, planning and so on.

Finally, we recognise that what we do is at best partial, that scattered research or severely practical application must be for something. We are not at a loose end in everything. So we find that we can talk to people in industry, to researchers, managers, workers and if we've got our ideas right and can explain them honestly, they can sometimes help us, and we them.

We have more experience in many areas that I believe are proved in the standard development of our future environment (information and culture). We have looked at the very earliest stages of people conceiving and implementing ideas in many aspects of person-machine interaction: at the nature of art and design, at the education and training of those who will be using computer studies and information technology in their creative work, and who will be designing those very objects, processes and systems. We are getting better at identifying and capturing computing to people who may use their knowledge in ways as yet unknown.

Others: oh yes, that's what I do at the RCA. Well it's ok. You know I think the main thing is that we've given you a position where, you know, all sorts of information comes in, not just in columns of figures, but as things we can sense in more ways, and actually interact with and have an effect on. I mean it's got to get more like that. Everyone made a world model. (Laughs.)

It all sounds too nice and honest and (even though you try to have it both ways) academic. Why don't you say what you really are about?

What, changing the world and stuff?

Well,

Well I wouldn't really want to be a computing magazine, would I?

Why not? Why don't you just say it and let someone say if it's silly, just tell them to shut their mouth.

There's. Spoke to.

The author is Research Fellow in computing at the Royal College of Art.



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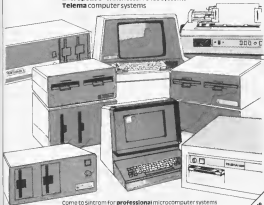
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SMALL SYSTEMS FOR BUSINESS

Putting the computing power where the people and the problems are seems to be the positive message today.

The very first UK user of Hewlett-Packard's small business system, the HP 250, is Dr Rueder, Managing Director of Supreme Plastics Ltd, who says, "When the HP 250 Series was released, I just could not believe it. Because it was so expertly made to meet the requirements of the small businessman. Then came the 300 and the 350 all carefully aimed at different potential users, providing just the facilities that were required."

Hewlett-Packard has throughout its history pursued definite marketing strategies and developed a classic marketing style.

"What makes us continuous about working with them," says Rueder, "is that they are very dependable. They do not make a blunder and when they tell you something is going to happen on Tuesday, it will happen on Monday, probably, but certainly no later than Tuesday. According to Dr Rueder, HP has a reputation for bringing new products that reflect the future anticipated needs of his business users."

"His position managerially, objectives and attempt to have decisions made by the people who are closest to the problems, which goes hand in hand with the development of our products," says Anthony Hill, of Hewlett-Packard.

Supreme Plastics, a family-owned business, develops, manufactures and markets

re-salable flexible plastic packaging. A major subsidiary of Rueder Industrial Holdings, it was founded in 1974 by Dr Rueder's father who came to England from Germany and established a factory to make leather handbags. The polythene bags which Supreme manufactures today are sold at the rate of five million a week in such diverse firms as Rolls Royce, British Nuclear, IBM, printers and the general public. All Supreme's packaging products are re-salable, either through the "belting" process featuring which creates a life span and then pressed together again in through a plastic slider along one side of the bag, or through an adhesive strip which permits repeated opening and closing. Products are manufactured at their two UK plants, one in North London and the other in Wiltshire, Yorkham—which has since expanded to double the manufacturing capacity of the 25,000 sq ft London plant.

Up until January 1979, Supreme's accounting system had been a card-based manual system.

Then Dr Rueder bought his first programmable pocket calculator, the HP41C, the desktop HP90 to handle ratings. It was his experiment with the small HP 9845 scientific desk system, which finally led him to the HP 250 soon after it was launched in the UK. Before making a final decision, he and his Chief Accountant John Ford, looked at IBM's System 32 and 34, the ICL 1500 and Burroughs 560 small business systems.

"I thought the HP 250 was the ideal machine for us because it is a very 'friendly' machine and my problem was to get our staff to accept a computer after having worked for the past 30 years by hand," says Dr Rueder. Moving from manual systems to their first computer with both young and old showed tremendous resistance and participated all the way. "Before we had the computer we did a monthly analysis of all balances, sub-totalling, analysed up to three months, which took one of my help clerks a whole week. This same lady has come to accept the computer and I am surprised because she is not very young, and had been working with manual systems for more than 20 years."

John Ford has assumed day to day responsibility for the computer which is used by Supreme's accounts clerks. Staff had no need for any formal training, they simply worked from the HP manuals and at the point staff they need to go to HP's support staff for assistance. "We have to have one person who really knows quite well how to key in the data and we have a young girl who has had some previous experience on IBM equipment, but two of our other clerical staff who had no previous experience, found the computer very easy to understand and operate," says Dr Rueder.

The HP 250 was designed by Hewlett-Packard to provide large computer system capabilities while maintaining training time. The entry-level, low-cost system offers the first time user a completely self-contained computing facility with full database management capability. Enclosing the system in a simple and attractive, yet powerful and expandable, Dr Rueder cites some interesting features.

"First of all, the L-shaped table top has plenty of space to put paper, the system has also got a normal unadorned data entry keyboard and the 'soft key' locking system for the keyboard screen."

"Soft keys are eight user-defined function keys located along the bottom edge of the display screen, and a changeable function message displayed above each soft key describes its present function. The programme in processing programs can label dynamically the buttons to provide a choice of functions for the operator. By pressing a button labelled say order processing, the buttons will immediately be relabelled with order entry, pricing, invoicing and so on," explains Dr Rueder.

"The system currently in use is a very comprehensive order processing system and an accounting system for sales purchase and financial ledger, which make full use of both the hardware and software facilities on the HP 250. It is easy to implement, extremely attractive and the use of the soft keys has been really customised to make it extremely easy to introduce people to computers," says Dr Rueder.

Dr Rueder is also founder and Chairman



The HP Packard HP 250 is also the most compact.

of **Rosier Computer Systems & Consultants**, a recently formed software and systems house that also offers a consultancy service free of charge. Tom Houshorne, the MD, who has directed a number of assignments involving technological and manufacturing trends in the Rosier Group. "I feel I have much more sympathy with the approach of those manufacturers like Hewlett-Packard and Texas Instruments, who deliberately take the stand that their role in life is to manufacture the best possible general-purpose tools and not to pretend to be all things to all men," says Tom Houshorne. This, he says, is an honest and realistic approach to the marketplace and there are relatively few competitors who are prepared to recognize that they cannot do everything. "You don't have to consider businessmen," says Houshorne. "Our consultancy is welcomed because we feel that if our advice is otherwise not effective, then this will result in an installation that is not successful and will reflect badly on us. A great volume of their work is related either to the HP range, particularly the HP 250 and 300 or the Texas Instruments (TI) range."

Currently, the relationship with **Supreme Plastics** in the Rosier Computer Systems, now with a technical staff of eight, is supplying reports to them for the existing applications systems and are also supplying additional new systems, the most important being in the area of manufacturing systems to be the next major area of expansion for Supreme.

Price is now about £14,000 for the system that Dr Rosier purchased for Supreme, and includes hardware and get



Dr Neil Jacobs, Managing Director of Supreme Plastics Ltd/Rosier Industrial Systems Ltd and Chairman of Rosier Computer Services Ltd.

terms software. "The HP 250, we think, is unique and represents a conscious decision on HP's part to exploit their lead in hardware technology and to provide very sophisticated systems software which is spectacularly reliable. The lack of problems we have had is almost astonishing," he says.

Tom Houshorne says that HP can supply personal sales exploiting their 300 facility more cheaply than anybody else. "When you buy a HP 250, you get £25K of highly sophisticated systems software and then turn up the difference between the HP 250 and most other systems

Two Users

Computing, the HP interface with other systems. Tom Houshorne says a HP 250 was a uniquely comprehensive. From our experience, implementing original software on the 250 costs as about 60% of the effort of implementing original software on any other competitive machine and maintaining software on the 250 costs probably 30% of the effort that you could cost on any other machine."

The original system at Supreme Plastics covered order processing, sales ledger for over 1,500 accounts and normal purchase ledger for 500 suppliers. The core plus manufacturing 70 standard products, six stock control is fairly simple.

The accounting system produces auto master pricing of products for a number of changing discount structures. The computer system has provided a mass of inventory management information, and marketing reports provide an analysis of customer and time requirements. It has improved the accuracy of administrative data, at the same time controlling costs. Dr Rosier has set up over 100 market enquiries using the Common Market Economic Activity chart system.

"This is one thing which cannot be done by hand," he says. "We want to use the computer to give us a message when the customer is not as ordering when he should. A simple task in the costing of products, because a plastic bag can be made in an infinity of sizes and every size has to have its direct costing. The BBC standard costing system (MASC) requiring over a thousand codes was put to rest to provide a detailed analysis of sales."

Because the primary business application are data intensive the HP 250's database management software system (IM-ACE) is considered a significant contribution at a low cost entry level system. This is further enhanced with the FORMS 250 data entry, and the reporting capability (REPORT WRITER). These facilities coupled with a powerful enquiry facility (QUERY) provide easy access to local and consistent information to support the business case.

Supreme's Chief Assistant, John Ford, says "We couldn't think of any other ways of using the machine. One advantage is that exploitation of programs like QUERY is generally possible for the non-programmer. If the user is prepared to spend a maximum of three days working alone the machine then he could extract any reports which he wanted. To this Tom Houshorne adds. In using Report Writer, Query or anything else, once it had through the system and prompted by the same set key facilities that we use on other applications system, it is therefore very easy to use because as long as you can get into the appropriate system software facility which we can do by picking up HP's manual, the system itself will lead you through it."

Supreme's manufacturing system is designed to interact with the order processing system on the level of stock and actual

orders. There are three major stages in Supreme's manufacturing process.

- **valuation**, in which the raw material, polythene, is drawn into 'bales' of the appropriate dimensions in the order
- **pricing**, according to customer requirements on the value
- **log making**, putting the bale into the required size

By integrating the manufacturing system into the order processing, the system will generate manufacturing and machine loading schedules. The computer will also produce workshop scheduling.

The HP 250 will support a wide terminal. Supreme have set terminal which handles the current accounting systems, but two more are on order — one will be dedicated to the manufacturing system and the other for enquiry use. All these terminals interact with the computer and support all the functions that the systems software will perform. The printers is a 140 cps in character dot matrix printer.

The production plant products both standard stock and special order, and the order processing system reflects demands on the finished product stock. Inventory control for standard products is determined by sales or demand inventory based on previous history. The manufacturer of special products is based on actual orders received and the system produces a schedule for the special product orders which assist management in planning the manufacture of standard products. The system can reflect various stages of evaluation of the company's products.

A weekly production planning module generates calculation of the stock holding based on demand, so that the difference between actual requirements and actual stock can be systematically calculated. To formulate a plan for demand forecasting, the order file will trace current equipment for special orders to customer only produce a production and material management plan. The production plan is analyzed against the bill of materials process to determine the material content of the production plan and finally the material requirements.

Rosier Computer Systems is now able to offer an expertise to the public on a temporary fee basis implemented on the HP 250 and 300.

Tom Houshorne started his career 19 years ago starting to become a production engineer. But found himself attracted to the problems provided by a total lack of effective information processing systems to solve real business problems. Of this he says, "I was quite horrified at the discrepancy between the claims of most in many computer manufacturers and their realistic hope of performance."

Dr Rosier says his first interest in computers many years ago on his college computer the IBM 7090 using punched cards. On his first job now has a Commodore PET and because the machine is so small, he often takes a home so that his son of eight can start learning to use the computer. "We can learn it," he says, and adds, "Every businessman should have a computer because even if it only produces re-

ports, it will pay for itself. The Rights to sign, at the start of the new Corporate Age.

Alex Lewins Factors Ltd

Alex Lewins Factors of Barking Road, found a way of bringing word processing productivity to its all-out, 1 dedicated "mainframe" system that was not directly linked to their ICL 1902T mainframe computer. We had to put it in a place where the people who are working with it feel in control and not oppressed by new technology they know nothing about," says Cyril Rowan, Management Services Director at Alex Lewins Factors. The installation of the central processing unit on a delivery floor of the building across from the typing area, and the avoidance of complexity in systems design and operation have combined to give our typists the feeling of control. I think it would have been a different story if we had surrounded them with too much hardware at the start."

The redesign of the office layout was important and in order to make the best use of the new word processing equipment, Rowan says he put up a partition so that his staff could feel part of the new environment, at the same time leaving the original (disputably obsolescent) typewriters on desks alongside the processor to avoid any feeling of insecurity during the transition period. We made sure that the lever was not in a typing pool area, and we spread the equipment out on three separate floors. We made sure that the operators or future operators were very much in the know about the negotiations, and planning and we made sure that the authors were entirely responsible for writing out the system."

The story of Alex Lewins Factors (ALF) is rooted in the early years of the development of factoring in the UK. It was first printed in 1962 in the Financial Year of Alex Lewins & Co., an East India tea and charring organization founded in the 17th

Two Users

century. In November 1979, the company became a wholly owned subsidiary of Morris & British, a major British finance house, and subsequently the first National Bank of Finance took up their new early 1980 25% shareholding. A constant growth pattern brings ALF's annual turnover to £190 million with 240 employees and clients whose activities cover a diverse range of businesses.

"We are expanding at the rate of 10% per annum, so we know that this year we will need 30% more computing word processing data entry and we hope to achieve this growth using much less than 30% more space and staff. ALF is growing so fast that they are now seeking out new demonstrators of them throughout the UK."

Circle creditably approach ALF when there have a cash flow problem to support their ever increasing volume of sales ledger deliveries. ALF purchase the client's receivables accounts, so providing an immediate capital injection. All new invoices are then purchased by ALF and an invoice is issued due for payment the following company collects from the client's customer. It is therefore vital that ALF provide a highly efficient collection service.

The improved cash flow for our clients actually means improved cash flow for us if we get money in faster," says Rowan. Our bad debt losses over the last few years has been virtually nil and our accuracy has very much improved. Increasing the productivity of the office is a major challenge for the management of Alex Lewins Factors. The company aims to achieve the same high level of performance with fewer resources. The image that we want to project to our clients and customers and the world at large is one of efficiency. We want to do the one thing for our clients that they want and that is collect their money very quickly without upsetting their customers," says Rowan.

In addition to a computerized system of 400 sales ledgers, customer statements, remittances and control reconciliations for all incoming cash, personalized letters must be sent to large numbers of customers. These letters answer customer queries on price, disputed delivery, discount requirements, expiry reviews and payment terms before mass processing. It could control less disputed letters sent for word onto a typewriter, tapes were then transcribed by fast index typists and on average only 2,000 letters a month were typed. As sales letters were needed to achieve a higher standard of service and collective performance, ALF realized that the volume of output should be higher with letters produced during the first two weeks of the month rather than spread throughout the month. Now there is a tremendous increase in letters going out. Mr Rowan estimates that the number of letters produced will soon approach 1,000 per month and that in the first two weeks of the month.

A high proportion of the total letters needed is already stored on their minitape computer, the ICL 1917T with tape and disc. It is hoped that this information can be transferred from the minitape to the leased ALF primary and secondary file would be created holding the customer information. It is anticipated that by the end of 1980 the two files will increase to combined total of 60,000 customer records.

With a portfolio of some 700 like-50,000 customers, 10% of whom needed contact by letter, ALF previously tried to contact customers through computer produced letters. We found like many other firms starting sales ledgers, that customers do not read computer produced letters. We wanted timely but politely to get a reply. But our computer produced letters were going straight into the bin," says Rowan.

If you produce a letter to appear, even if it is obviously printed by a computer. People don't take so much notice of it as they would if it looks like a personal letter even though it may have been produced by a word processor."

ALF's total word processing system was carefully planned and systematically developed. Rowan realized that a stand-alone minitape computer would be more responsive to their office needs and soon began to decentralize the word processing system so that all hardware was shared across a mix of departments. Word processing operations were performed at more than one place but at the same time he made sure that the smooth continuity and steady improvement in the work flow remained constant throughout the whole company. We had no way-out when doing a permanent on link to the computer using a lot of computer and developed time-on-going, fancy things. He says. We knew exactly what we wanted and we looked for a supplier that would provide both hardware and software near to our requirements with the capability of being tailored.

In April 1979 ALF submitted a written



By Margaret Barr, Independent

specification for a handful of seven main features. One of the manufacturers with whom it became clear that it could not solve the problem of integration of the dual requirements of word processing and data processing, namely, access to information from the central mainframe computer. Jaquard came up with a well-known word processing software package and hardware. "With Jaquard we fixed the situation where they believed it a spin-off or loss of it," says Roman. Roman stated that the applications software should be written by their own in-house staff with adequate technical training and support from the supplier.

Hardware purchased from Jaquard is a 1102 video computer (28K processor with twelve 12-Mbyte cartridge data stores, 6.5-inch and 5.25-inch) and two 1102 VDU satellite terminals. Two Database-related printers at speeds of 60 cps, two discrete drives, 250,000 characters each with a communications package called NLA 1 and Type-Rite at a capital expenditure of \$25,000. Maintenance and technical in-house support costs over five years, of \$25,000 increase the total expenditure over period to \$45,000. However, additional staff and equipment of \$25,000 are expected, leaving a net cost of \$70,000 spread over five years. "A very worthwhile investment," says Roman, "for a system that not only will keep pace with increasing volumes during this period of rapid expansion of the company, but also produce a higher standard of service for our clients."

Two Users

Embarking on a pilot scheme in April 1979, Roman with the help of his consultants, Business Research Ltd, was able to complete a lot of test work on the 1102 before actually signing a contract. "We never go full blast in on the first jump because every little part of our company is a duplicate of the next. We take one department away and get them to test it out and we avoid costs by not buying the total equipment until we are sure it will work in that one department," says Roman. Two visual display units and a printer will be located on the third floor, and two with a printer on the fourth floor. The manipulation of text will be handled by the radio typewriter these screens and the letters will be produced on the printer. The current processing unit with a VDU is in a separate location specifically for training and confidential work.

Knowing that the true test of any word processing installation is whether it could stand up to the workload, Roman persuaded one of his most senior credit control managers to accept total responsibility for the first pilot scheme. "We deliberately chose a guy with the 'stout wisdom' of how the company works, and he had a lady working under him who the biggest volume producer of letters. If that lady was unable to use the word processor for her large volume of work, then no one else could."

Increasing the productivity of the office has always been a major challenge for Cyril Roman and his data processing team. Once having made the big step he decided to educate his staff. "You have got to allow staff to play with it because they are then self-motivated and accept the machine. If they are directed to get work on the word processor then you are going to have unnecessary antagonism," he says. Roman believes that close personal involvement in group work will break through any communication barriers. "We had one of our people saying that the word processor made them the word processor, but as soon as we got her into a group environment with the other girls, she changed, became more confident and a new very successful staff."

The Data Processing Manager at ALF is Keith Myers, and working under him are five systems programming, mail server operators, eight data entry clerks and two C.I.M. analysts. Together with one of his systems staff Myers has been responsible for installation, acceptance and training.

On maintenance the company has a draft contract with Jaquard but this is being delayed because Jaquard has not yet established their experience with Addressograph Multigraph. "The machine is fairly robust. When the equipment has gone down we have got a reasonable response from Jaquard, usually within 24 hours. The hardware has held without a major fault and the software has gone even better," says Cyril Roman.

Tiger Data, one of Jaquard's distributors, have developed the software that links the 1102 to the ICL 1900 mainframe. ALF have bought the software but are not using it at yet. "We are developing the software on the 1900 to collect names and address details and we have to finally establish the connection to the 1900 which we hope is going to happen this year. The second stage will be to transfer names and addresses from the 1102 to the 1900 once every month. The 1102 will operate as a stand-alone system and we will link it up with the ICL machine but only when we want to. It is possible, and we are quite happy to do it but we have not had all the support that we would ideally have needed for," says Roman.

Using the available software supplied by Tiger Data a link up with ALP's MOOFF will be tested and if successful will simply be used as the transfer of name and address information from the mainframe to the Jaquard ALF set-up in the early stages of designing their new system for the 80s and there is no doubt that much use to machine communication and word processing will be a major influence on this design.

Cyril Roman would like manufacturers to reduce the price of printers. "You have got to have a number of work stations within a reasonable distance of a printer," says Roman. "We have a terminal on the first floor and we would have to have all our training down there but we just cannot do it because our staff have to run up three flights to look at the first printer. The system has got to be very cheap printers and they have to be pretty quiet too."

ALF LAMITE PARTNER'S TO HARDWARE CONFIGURATION



The configuration diagram was prepared by the author of the article. The diagram shows the hardware configuration of the ALF Lamite Partner's system. The central box is the processor, which is connected to four data terminals, two commerciality printers, a software files box, and a commerciality link with the ALF 1900. The ALF 1900 is connected to three data files (primary, secondary, and tertiary) and two commerciality printers.

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FORUM

I would like to say how much I have enjoyed the first three parts of your (Ed Folger, ed) series on the FORTH language in *Computer Age*. I was a little very impressed by the classic work which you have employed a language which is very different from any other which is available on main frames, times and space. The classic examples are an absolute no underestimating, they potentially very powerful programming tool.

Having had my appetite whetted, I am now eager to follow up the references mentioned in the bibliography at the end of the first article. I would be grateful if you could let me have details of the availability of these publications. The two that I am particularly interested in are: FORTH High Level Programming Techniques on Micros and FORTH: A New Way to Program a Microcomputer. As these are presently American in origin I would be interested to know if any UK publisher has handled them. If not, a stamped self-addressed envelope for some reply. Thank you for your help. I look forward to meeting the mind the C.A. team.

Mark Webb, 181 Park Road Drive, Guildford, Surrey, GU4 8HS

Of the papers you have asked to have been forwarded.

Reviews

I thought the article by Chris Jackson and John Dainton (C.A. Issue 1) was relevant to the current situation. Chris Jackson is a well known person in the microcomputer world and his experience will be most enlightening. But it is up to the public to find and generate the new business that the micro will bring. The

various firms (IBMOS) will be up in the future. Companies (perhaps to work) on the middle of a home programmer will provide work, but needs to be the whole staff started computer industry.

A large number of small businesses will continue to be large as specialists in choosing a computer, with open access, especially, in the cost of bringing in outside expertise, now being about £100 per day. At the beginning of his guidelines John Jackson says the current data processing industry is one of the most efficient in ignoring the micro. This is true, but for a good reason.

The place where micro has been tested in small businesses which often means using packages in other lines, include engineers using it with various forces. The most product of a micro is better to a computer, but that is not the case for developing packages, and one has to move from the low market price of micro packages, the micro is often over a package (one can often cut enough the first version).

These two articles, along with the other notable contributions make *Computer Age* a very interesting magazine.

Michael Bray, Computer Consultant, 24 Haulwood Meadows, Hatfield, Herts.

• Good teacher wants

Buy computing

Mr. L. Computerists you on the last two issues of your magazine. But I think you are going to have to try hard to keep out of the low market price of your competition. Buy the best support.

Keith Park, Micro Systems, Cassens, Haslemere, Blandford, Dorsetshire, Dorset.

Myths and rumours

Excellent magazine, the article on Pascal is a very good. The long grown up on main frame computers and been dominated by retention, perhaps. Micro and rumours would make a good feature for amateur programmers.

Peter Goodwin, 11 Timbers, St. Paul, Cardiff

Legal eagle

As a practising solicitor, primarily an adviser in the development of a micro-computer package for the legal profession (based largely on programs written by myself), I was extremely interested in the article by Austin Forsyth that appeared in your recent issue. However, I would like to say your readers a little bit on that, and in the end the fact that Mr Forsyth made three references in the *Barrowgraph* System and in fact performed one of the references with the phone, an excellent example of the use of the article. He would like to say that he is a solicitor employed that firm.

Having said that, I do like the magazine and wish you success.

C. C. Ross, 181 Park Road Drive, Guildford, Surrey, GU4 8HS

Editor's note

The missing Austin Forsyth a little more. In the December issue (page 11) we sought to have mentioned again in January, and stated (corrected) a further correction was not being that Miss Jackson author of 'SAM' (Issue 1) is Research Resources.

Micro computers in the legal profession

As a result of an extremely useful article in the October of *unlawful* reporting, I should like to point out to your readers that Mr Austin Forsyth, in writing the above information in your January edition, did not make it clear that he is an employee of Barrowgraph Machines Limited.

I think the matter might be the note have been pointed out in the introduction. Probably, as a consequence, the article might not have been as precise, while allowing to give a further note Log/Adv. Office, Kewbury. But that I think any particular misstatement should have been mentioned.

I would mention will not reflect in the article, being the (in print) *Chaschewer* (Hutson) Log/Adv. Ltd., Chaschewer House, 400 Dexterville Road, Leeds, LS11 7AT.

Keeping the subscribers

I look forward to your footnote to 'Barrowgraph' page 1. In a time when microcomputing is giving a lot more recognition, Mr. Douglas Shirley, the head of the firm, has been successful in the IBM/IMS because the rate is very successful business, not because it happens to be a system. (It is successful in the C.A. night) does not need anything a package. Your footnote is a kind of lowered status.

Your footnote is a kind of example of setting up dragons to kill. Let's have less marketing and more computer, or change your name to Dainton & Co. (Micro) (any) Gould, 11 Park Rd, London W2

Editor's note

The under-observed wants a note

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